



# FOLIO

FINE WINE PARTNERS

2022 GLOBAL DISTRIBUTOR BROCHURE



# REAL FAMILIES. REAL WINES.

Folio Fine Wine Partners was established in 2004 by the Michael Mondavi Family with a vision to bring the world's most exceptional, and distinctive wines to American wine lovers. We believe that the best wines are produced by family-owned wineries, and we are fortunate to work with families who share our passion for making great wine and preserving their family legacies for generations to come.

We aim to be the preeminent purveyor of fine wine from the world's premier and emerging regions. Our portfolio spans eight countries, four continents and every premium price point. Every wine we represent is a bottle that we are proud to have on our table and share with friends and family.

We invite you to explore the wineries in this brochure and contact a member of the Folio team to learn more about the family stories behind them.



FAMILY WINEMAKING  
TRADITIONS PASSED  
FROM ONE GENERATION  
TO THE NEXT.





FOLIO FINE WINE PARTNERS  
IS A FULL-SERVICE IMPORTER  
AND MARKETING AGENCY  
THAT MANAGES A COLLECTION  
OF EXCEPTIONAL WINES  
WORLDWIDE. OUR GOAL IS  
TO BECOME THE PREEMINENT  
PURVEYOR OF THE FINEST  
WINES FROM THE WORLD'S  
PREMIER AND EMERGING  
WINE REGIONS.

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# ARGENTINA

ARGENTINA IS  
BLAZING ITS OWN TRAIL  
IN THE NEW WORLD.

*Many of Argentina's original settlers migrated from Spain and Italy and brought with them a tradition of winemaking and viticulture.*

*Today Argentina has carved out its own identity, renowned for Malbec, but offering so much more.*

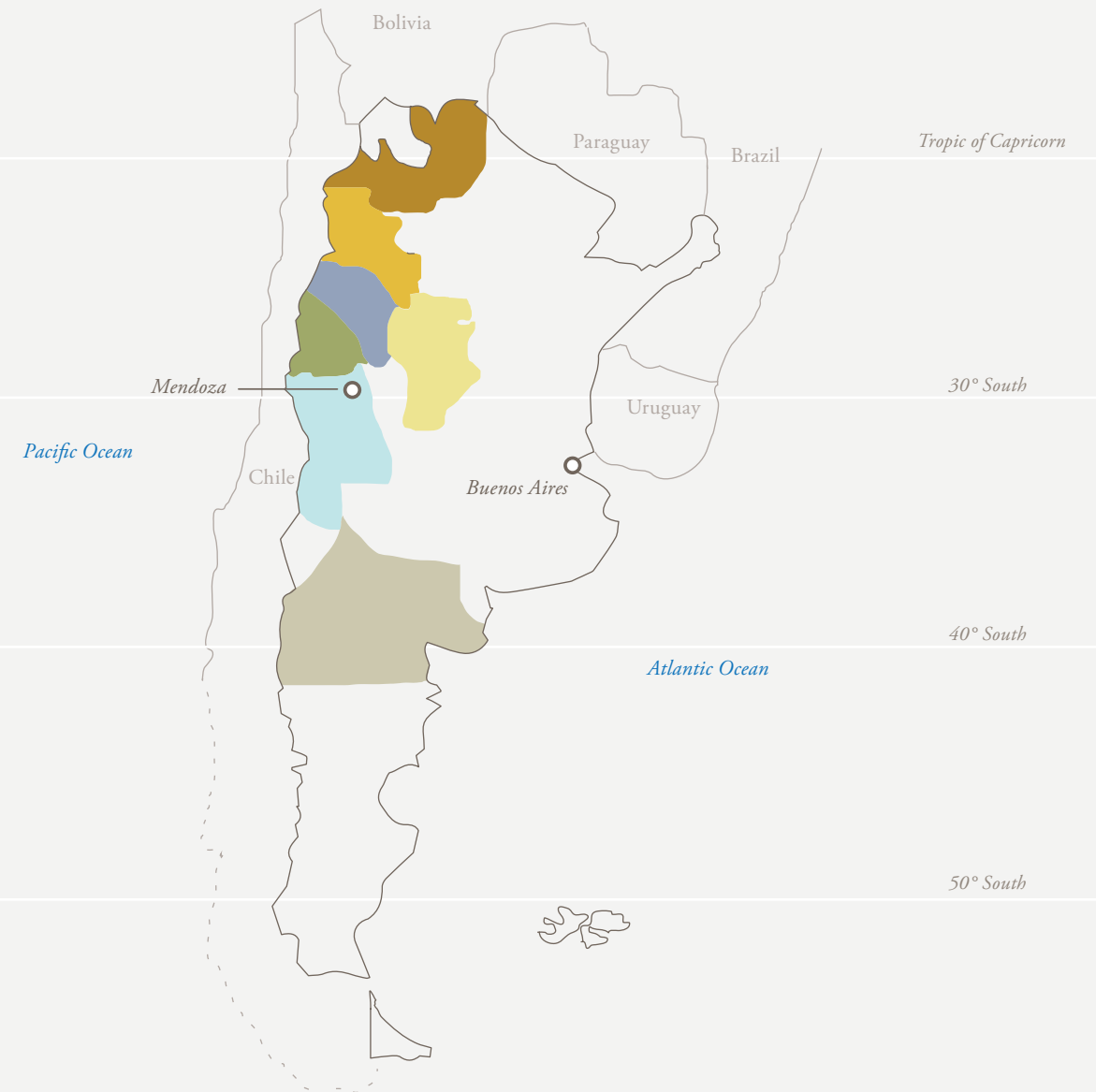
## ARGENTINE WINERIES

Amalaya  
BenMarco  
Colomé  
Crios

Nosotros  
Susana Balbo Signature

### WINE REGIONS

- Salta
- Cordoba
- Mendoza
- Catamarca
- San Juan
- Rio Negro
- La Rioja







Bodega Amalaya  
Salta, Argentina  
www.amalaya.com



## LIVELY WINES OF A DESERT OASIS

In the local native language, Amalaya means “hope for a miracle,” an expression that captivated Donald Hess and inspired his first project in Argentina. **That miracle was the discovery of water in the extreme high desert landscape of Argentina**, which allowed for careful cultivation of vines on soil never sown before, not even by the Incas.

The iconic Argentine varieties that blend into the wines of Amalaya are grown in Cafayate, the heart of the Calchaquí Valleys in northwestern Argentina. This wine region holds the distinction of comprising **some of the highest-altitude vineyards in the world, sitting at elevation ranging from 1,700 up to 3,300 meters (5,570 to 10,825 feet).**

The dry climate, significant daily temperature swings, and rocky, sandy soil together produce wines of unique style. **With their intense fruity expression, crisp acidity, and freshness, their vibrancy echoes the splashes of color among the sandstone formations of the area, enlivening every occasion.**



Founded: 2010  
Vineyards: 266 Acres  
Farming Practices: *Organic, vegan & sustainable*

Point of Interest: *The Las Mercedes vineyard becomes organically certified with the 2022 harvest.*

ARGENTINE  
WINERIES

<p>Blanco 750mL</p> 	<p>Appellation: Cafayate and Salta Varietal/Blend: 85% Torrontés, 15% Riesling</p>	<p>Aging: none</p>
<p>Rosé 750mL</p> 	<p>Appellation: Cafayate and Salta Varietal/Blend: 95% Malbec, 5% Torrontés</p>	<p>Aging: none</p>
<p>Malbec 375mL, 750mL</p> 	<p>Appellation: Cafayate and Salta Varietal/Blend: 85% Malbec, 10% Tannat, 5% Petit Verdot</p>	<p>Aging: 25% of the blend for 8 months in French oak</p>
<p>Gran Corte Malbec 750mL</p> 	<p>Appellation: Cafayate and Salta Varietal/Blend: 85% Malbec, 9% Cabernet Franc, 6% Tannat</p>	<p>Aging: 12 months in French &amp; American oak</p>



**Founded:** 2000  
**Vineyards:** Sourced with long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** A canal system dating to the pre-Columbian era allows for necessary irrigation of the Mendoza vineyards.

## LOW-INTERVENTION ARGENTINE WINES FROM MASTER GROWER EDY DEL POPOLO

BenMarco is all about viticulture. Having planted more than 3,000 acres of vineyards across Argentina’s diverse terroirs, Edgardo “Edy” Del Popolo, General Manager of Susana Balbo Wines in Mendoza and head winemaker for BenMarco, is **Argentina’s most knowledgeable winegrower**. He has tasted almost every piece of dirt!

**BenMarco wines are made with minimal intervention** to allow for the purest interpretation of what’s underground on the extreme sites where the grapes for BenMarco are grown. “I try to avoid adding my influence to BenMarco wines,” Edy says. “What I really like to see is what the vines can do, without any kind of winemaking influence.”

**Edy grows red wines from distinct, high-elevation sub-zones of Mendoza: Malbec from Los Chacayes, Cabernet Sauvignon from Los Árboles, and Expresivo, a red blend from Gualtallary.** Since the inaugural 1999 vintage, all these wines have consistently received outstanding scores from each of the four leading American wine publications.

<p>Malbec 750mL</p> 	<p>Appellation: Los Chacayes, Uco Valley, Mendoza Varietal/Blend: 100% Malbec</p>	<p>Aging: 11 months in 2nd year French oak</p>
<p>Sin Límites Organic Malbec 750mL</p> 	<p>Appellation: Los Chacayes, Uco Valley, Mendoza Varietal/Blend: 100% Malbec, Certified Organic</p>	<p>Aging: Stainless steel tanks; no contact with wood</p>
<p>Cabernet Sauvignon 750mL</p> 	<p>Appellation: Los Árboles, Uco Valley, Mendoza Varietal/Blend: 100% Cabernet Sauvignon</p>	<p>Aging: 11 months in 2nd year French oak</p>
<p>Expresivo 750mL</p> 	<p>Appellation: Gualtallary, Uco Valley, Mendoza Varietal/Blend: Malbec and Cabernet Franc</p>	<p>Aging: 14 months in new French oak</p>







Bodega Colomé  
Salta, Argentina  
www.bodegacolome.com

ARGENTINE  
WINERIES

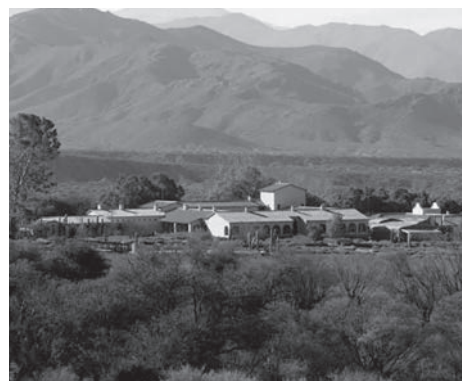
## THE MAGIC OF FOUR ALTITUDES

**Founded in 1831, Bodega Colomé is the oldest continuously working winery in Argentina.** Likely established by the Spanish Governor of Salta, it received the first pre-phylloxera French Malbec and Cabernet Sauvignon vines brought by the governor's daughter in 1854, some of which still contribute their fruit to Colomé wines. For Donald and Ursula Hess, who acquired the property in 2001, the winery became the fulfillment of a dream and a great adventure.

In a magical corner of the Calchaquí Valleys in Salta, they found a place where the extreme climate and many years of experience made it possible for **Bodega Colomé to create the world's most recognized high-altitude wines**, a mission that the next generation now continues. Grapes for the Colomé wines are grown in four vineyards at four different altitudes ranging from 1,750 to 3,111 meters (5,740 to 10,200 feet) above sea level - incredible heights within one of the world's very highest wine growing regions.

At these altitudes, dramatic daily temperature swings cause grapes to develop a concentrated, natural acidity, and the fierce sun exposure encourages thicker, darker grape skins. These factors produce aromatic wines of intense color and flavors that also exhibit a natural freshness.

The extreme microclimate here requires expertise and patience. Along with altitude, time is the other critical ingredient in the making of Colomé wines. **The team takes its time caring for the four vineyards with organic and biodynamic practices, giving the fruit time to ripen and mature in its natural environment**, and supporting the mystic energy that combines in the wines to reflect Salta's splendor.



**Founded:** 1831  
**Vineyards:** 373 Acres  
**Farming Practices:** Organic,  
vegan & sustainable

**Point of Interest:** Colomé is in such a remote part of Argentina that the estate produces its own electricity.

<b>Estate Torrontés</b> 750mL 	Appellation: Calchaquí Valley, Salta Varietal/Blend: 100% Torrontés	Aging: none
<b>Estate Malbec</b> 750mL 	Appellation: Calchaquí Valley, Salta Varietal/Blend: 100% Malbec	Aging: 15 months in 2nd to 5th use French oak, 6 months in bottle
<b>Auténtico Malbec</b> 750mL 	Appellation: Calchaquí Valley, Salta Varietal/Blend: 100% Malbec	Aging: 10 months in tank, 10 months in bottle
<b>El Arenal</b> 750mL 	Appellation: Calchaquí Valley, Salta Varietal/Blend: 100% Malbec	Aging: 12 months in French oak, 6 months in bottle
<b>Altura Máxima</b> 750mL 	Appellation: Calchaquí Valley, Salta Varietal/Blend: 100% Malbec	Aging: 24 months in 3rd & 4th use French oak



**Founded:** 2003  
**Vineyards:** Sourced with long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** "Crios" is Spanish for "children," as indicated by the handprint logo on the bottle.

## THE POWER OF HANDS

Crios was born out of Susana Balbo's love for her children and desire to forge a legacy for her family, helping them navigate their own life journeys with lessons learned from a lifetime of trailblazing entrepreneurship. The iconic handprint logo on each Crios bottle symbolizes this relationship and illustrates hands as powerful tools for mothers, allowing them to hold, to provide warmth, to nourish, and to comfort, as well as to teach the next generation the skills and wisdom achieved.

Conviction, energy, and identity all go into making something with your hands, establishing an indelible personal mark. Tending the Crios wines in a way to bring out the very best, Susana and her team choose the region of Argentina most suited for growing each particular grape, and then **nurture every variety to elevate its intrinsic character.**

The quest for extraordinary vineyards entails traveling through remote villages of Argentina, where an image persists of life and colors - women passing on tradition through craft, sewing, embroidery. Susana is moved by the women she meets who devote their time to contribute the gentleness, precision and warmth of their hands to create something out of nothing. **Her work lends support to these makers and entrepreneurs, empowering the women who handcraft their objects** and, therefore, shape the future of their communities.

 <p><b>Torrontés</b> 750mL</p>	<p>Appellation: Cafayate, Salta and Uco Valley, Mendoza</p> <p>Varietal/Blend: 100% Torrontés</p>	<p>Aging: none</p>
 <p><b>Rosé of Malbec</b> 750mL</p>	<p>Appellation: Uco Valley, Mendoza</p> <p>Varietal/Blend: 100% Malbec</p>	<p>Aging: none</p>
 <p><b>Malbec</b> 750mL</p>	<p>Appellation: Luján de Cuyo and Uco Valley, Mendoza</p> <p>Varietal/Blend: 100% Malbec</p>	<p>Aging: 9 months in French oak</p>
 <p><b>Cabernet Sauvignon</b> 750mL</p>	<p>Appellation: Luján de Cuyo, Mendoza</p> <p>Varietal/Blend: 100% Cabernet Sauvignon</p>	<p>Aging: 9 months in French oak</p>







## ICONIC MALBEC FROM SUSANA BALBO

Made by famed Argentine winemaker Susana Balbo, Nosotros is one of the few top Argentine Malbecs that combines powerful fruit concentration with balance, grace and refined structure.

Susana Balbo and her team select **each harvest's best single vineyard** to create the winery's most limited-production wine and one of Argentina's iconic wines: Nosotros Single Vineyard Nómade.

**Nosotros means "us" in Spanish, and the wine pays homage to the hard work of the winery team that selects the 40 finest barrels of Malbec**, and matures them for 16-18 months in French oak before bottling. The resulting wine displays saturated deep-purple color, with decadent blackberry pie, plum and vanilla flavors. It is remarkably approachable in its youth, but also rewards cellaring. Only 200 cases are imported to the U.S. each year.



**Founded:** 2007  
**Vineyards:** 47 Estate acres; additional sourced with long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** The last 7 vintages have scored 97 pts or higher from James Suckling.

ARGENTINE  
WINERIES

Nosotros Single Vineyard Nómade 750mL



**Appellation:** Uco Valley, Mendoza  
Vintage 2015 – Gualtallary, Valle de Uco  
Vintage 2017 – Agrelo, Luján de Cuyo  
Vintage 2018 - Gualtallary, Valle de Uco  
Vintage 2019 – Paraje Altamira

**Varietal/Blend:** 100% Malbec  
**Aging:** 16 months: 80% in new French oak, 20% in 2nd year French oak





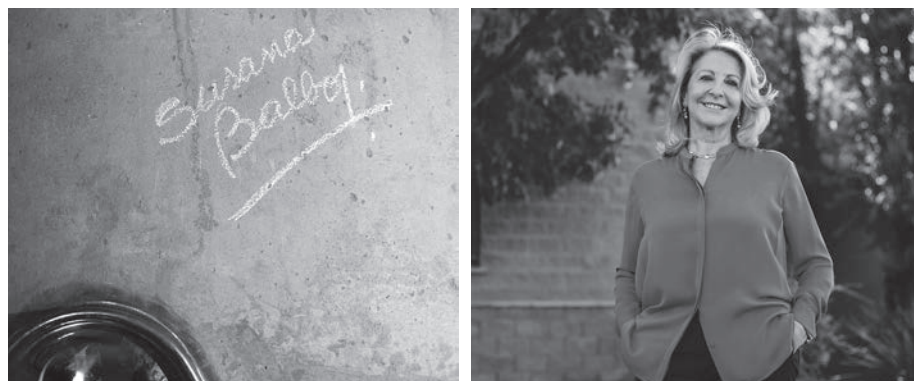
Susana Balbo Signature  
Mendoza, Argentina  
www.susanabalbowines.com.ar

## INNOVATIVE WINES WITH ARTISTIC FINESSE FROM ARGENTINA'S PREMIER ENOLOGIST

Susana Balbo graduated from Don Bosco University in Mendoza in 1981, established herself as **Argentina's first female enologist** and, since then, has been considered one of Argentina's top winemakers. Three times her industry peers elected her to the Presidency of Wines of Argentina because of her work ethic, innovative winemaking techniques and dedication to the worldwide success of Argentine wine.

After working for twenty years as a consulting winemaker, **Susana founded her own brand in 2000**. In 2001, she broke ground for her winery in Agrelo in the Luján de Cuyo district of Mendoza. There, she makes her Susana Balbo "Signature" line of wines, as well as wines under the Crios, Nosotros and BenMarco labels. Her winemaking approach for the wines that bear her name is to seamlessly apply her human touch and enhance the grape's innate character.

Over several decades of winemaking in Argentina, **Susana has earned a reputation for a pioneering spirit and innovation**. She is known for experimenting with various barrel sizes and aging regimens, fermentation of wine in egg-shaped concrete fermenters, and wild yeast fermentations. *The Wine Advocate's* Luis Gutierrez dubbed her groundbreaking barrel-fermented Torrontés one of the "10 Argentine Wines to Drink before You Die."



**Founded:** 2000  
**Vineyards:** 47 Estate acres; additional sourced with long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** Susana recently served as chair of the W20, a working group of the G20 that develops policies and initiatives promoting equality and economic empowerment for women.

ARGENTINE WINERIES

<b>Barrel Fermented Torrontés</b> 750mL 	<b>Appellation:</b> Altamira, Uco Valley, Mendoza <b>Varietal/Blend:</b> 100% Torrontés	<b>Aging:</b> 3 months in new French oak
<b>Brioso White Blend</b> 750mL 	<b>Appellation:</b> Uco Valley, Mendoza <b>Varietal/Blend:</b> Sauvignon Blanc, Torrontés, and Semillón	<b>Aging:</b> 4-6 months in new and 2nd year French oak
<b>Rosé</b> 750mL 	<b>Appellation:</b> Uco Valley, Mendoza <b>Varietal/Blend:</b> Malbec and Pinot Noir	<b>Aging:</b> none
<b>Malbec</b> 750mL 	<b>Appellation:</b> Altamira, Uco Valley, Mendoza <b>Varietal/Blend:</b> Malbec, with small percentage of Cabernet Sauvignon or Petit Verdot	<b>Aging:</b> 13 months in new and 2nd-year French oak
<b>Cabernet Sauvignon</b> 750mL 	<b>Appellation:</b> Los Árboles, Uco Valley, Mendoza <b>Varietal/Blend:</b> Cabernet Sauvignon, with small percentage of Malbec or Merlot	<b>Aging:</b> 13 months in new and 2nd-year French oak
<b>Brioso</b> 750mL 	<b>Appellation:</b> Agrelo, Luján de Cuyo, Mendoza <b>Varietal/Blend:</b> Cabernet Sauvignon, Malbec, Cabernet Franc, and Petit Verdot	<b>Aging:</b> 15 months in new French oak
<b>Late Harvest Torrontés</b> 500mL 	<b>Appellation:</b> Altamira, Uco Valley, Mendoza <b>Varietal/Blend:</b> 100% Torrontés	<b>Aging:</b> 16% of blend spends 3 months in new French oak
<b>Late Harvest Malbec</b> 500mL 	<b>Appellation:</b> Agrelo, Luján de Cuyo, Mendoza <b>Varietal/Blend:</b> 100% Malbec	<b>Aging:</b> 18 months in new French oak





# AUSTRALIA

TRANSFORMING INTERNATIONAL  
GRAPE VARIETIES AND CRAFTING  
NEW DYNAMIC STYLES IS AT  
THE HEART OF AUSTRALIAN  
WINEMAKING

*Australia's large land mass yields diverse growing regions tempered by both its relationship to the equator and strong coastal influences. It is a new world in*

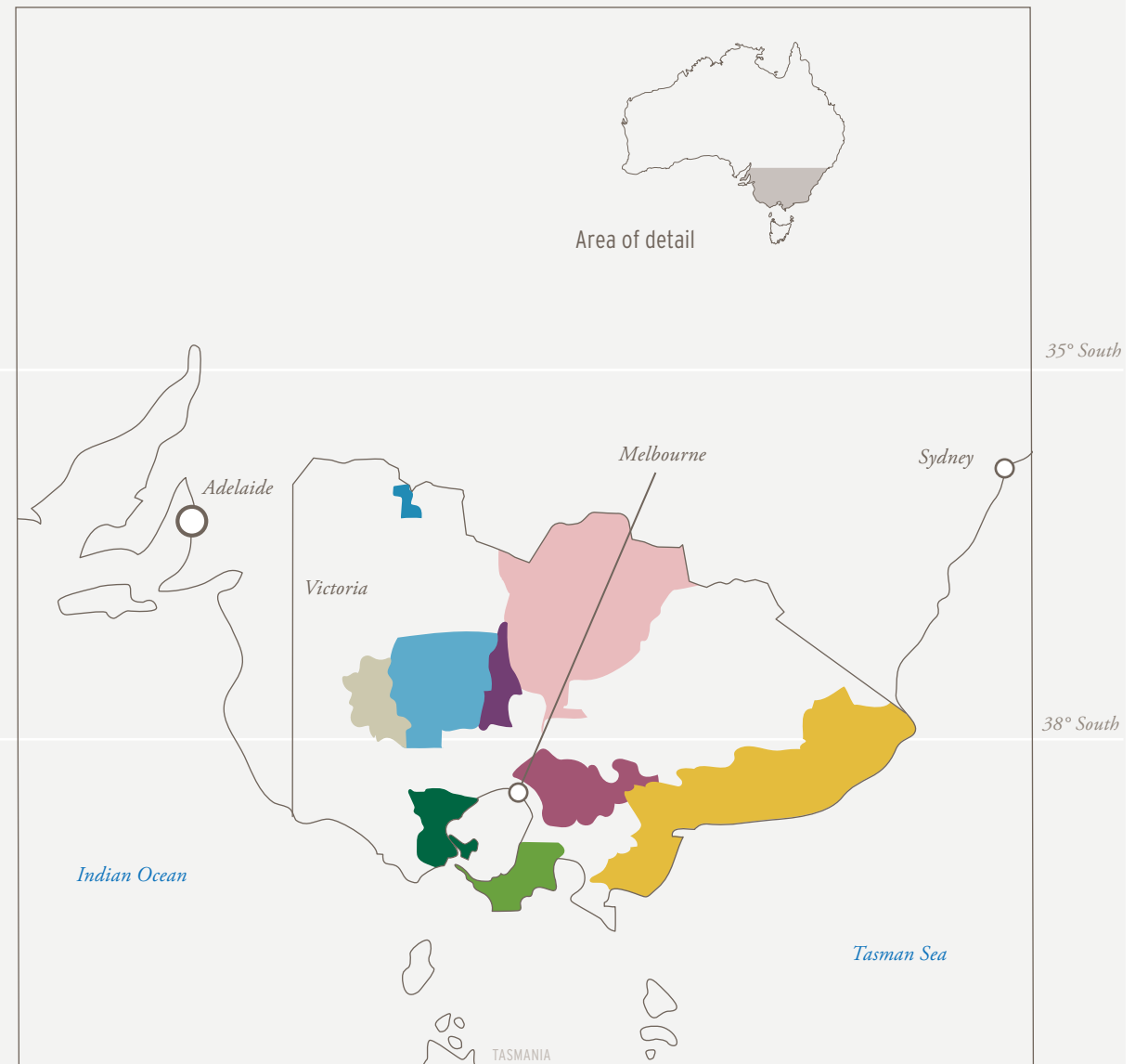
*terms of wine, unfettered by tradition, where new techniques are consistently being discovered and its true potential is being realized.*

## AUSTRALIA WINERIES

Tournon

### WINE REGIONS

- Geelong
- Gippsland
- Yarra Valley
- Goulburn Valley
- Heathcote
- Bendigo
- Swan Hill
- Pyrenees
- Mornington Peninsula





## FROM AN INTUITION TO LOVE AT FIRST SIGHT

**Australia, the Earth's oldest continent in the world had always intrigued Michel Chapoutier.** The diversity of ancient soils and terroirs in a region south of the equator, almost a world away from France inspired a vision: to grow Rhone Valley grapes in Australia. This vision was the beginning of a long journey of discovery and appreciation for the land.

**In 1997 Michel realized this vision, with the creation of Domaine Tournon. Located in Victoria, on the south-eastern side of the continent, the region is recognized for its diversity of soils and microclimates.** Within Victoria, two unique subzones (GI) Heathcote and Pyrenees were identified. Here, Michel and his team planted non-grafted vines from 19th century clonal selections, imported from Europe before the advent of phylloxera. These vineyards were then and continue to be farmed organically.

**For Tournon, establishing a vineyard in a new land, while exciting, also provided many unique challenges.** Kangaroos, often in groups of 200 roamed through the vineyards. Cockatoos, enticed by and eating all the red grapes. Moreover, strict water management, and the ever-present threat of fires proved daunting. Ultimately, humility, respect, and a deep desire to learn enabled Tournon to overcome these challenges and succeed.

More than 20 years on, Domaine Tournon, inspired by Michel's intuition and pioneering spirit, has garnered a reputation for producing a range of wines that truly reflect the special terroir of Victoria.

**Founded:** 1997  
**Vineyards:** 50 hectares  
**Farming Practices:** Organic, sustainable

**Point of Interest:** Hand harvested, certified organically grown grapes vinified via native yeast fermentation. The wines are vegetarian and vegan friendly.

<p>Mathilda Shiraz 750mL</p> 	<p>Appellation: Pyrenees-Victoria Varietal/Blend: 100% Shiraz</p>	<p>Aging: 12 months in cement or stainless steel tanks</p>
<p>Landsborough Vineyard Grenache 750mL</p> 	<p>Appellation: Pyrenees-Victoria Varietal/Blend: 100% Grenache</p>	<p>Aging: 12 months in concrete tanks</p>
<p>Shay's Flat Vineyard Shiraz 750mL</p> 	<p>Appellation: Pyrenees-Victoria Varietal/Blend: 100% Shiraz</p>	<p>Aging: 12 months in French oak barrels</p>
<p>Lady's Lane Vineyard Shiraz 750mL</p> 	<p>Appellation: Heathcote-Victoria Varietal/Blend: 100% Shiraz</p>	<p>Aging: 14 months in new and French oak</p>







## AUSTRIA

AUSTRIA'S  
GRÜNER VELTLINER  
MAY BE THE  
WORLD'S MOST  
VERSATILE WINE.

*It's no surprise that in addition to producing incredibly precise wines, Austria is known for its delicate crystal glassware. Austria's wines,*

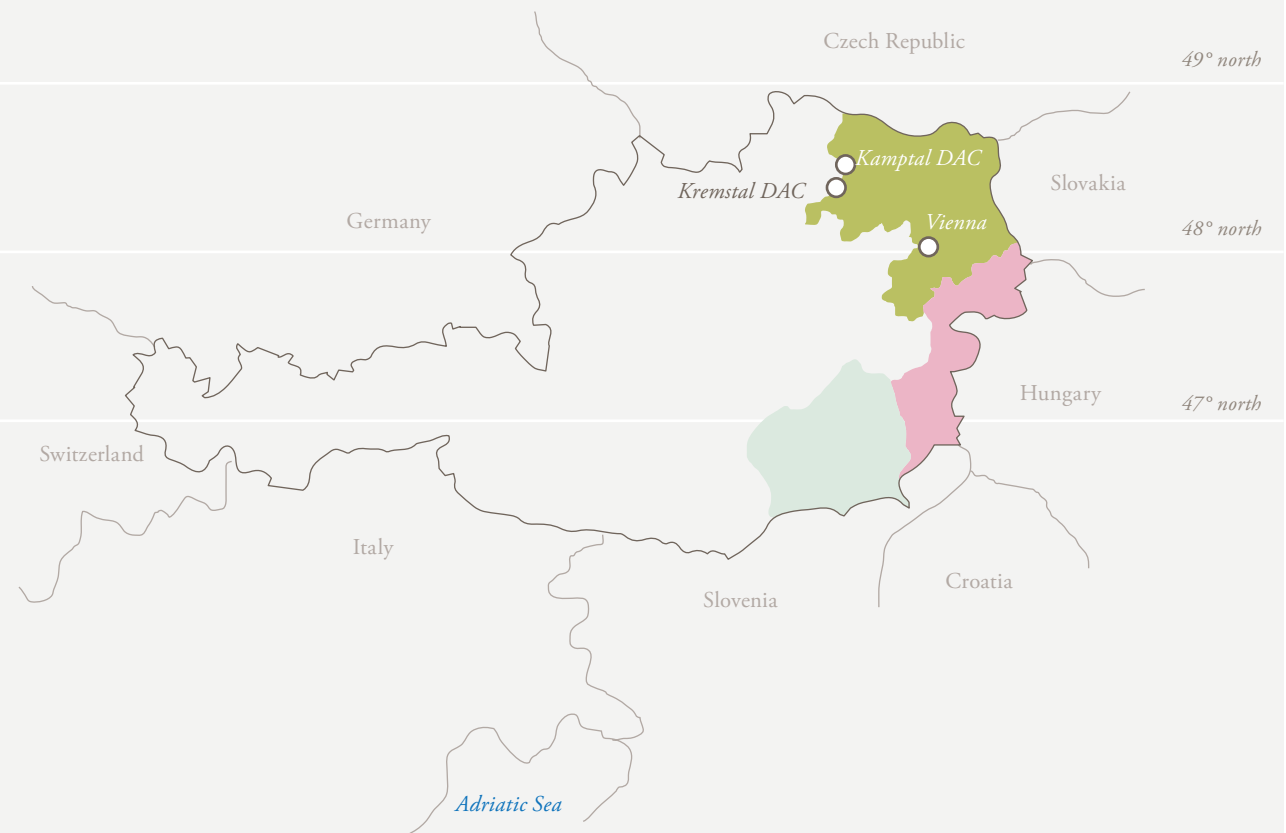
*which are capable of amazing minerality, complexity, and ageability, rightly deserve to be showcased in the world's finest stemware.*

## AUSTRIAN WINERIES

Laurenz V.

### WINE REGIONS

- Niederösterreich
- Burgenland
- Steiermark





**Founded:** 2004  
**Vineyards:** 80 Estate acres,  
additional sourcing from  
long-term contracts  
**Farming Practices:** Sustainable




**Point of Interest:** *Grüner Veltliner  
is the natural crossing between  
Traminer and the St. Georgen grape.*

## STRICTLY GRÜNER AND SHEER DRINKING PLEASURE

In 2004, three wine enthusiasts joined forces: Dieter Hübler, Franz Schweiger and Laurenz M. Moser V. The newly established company, Laurenz V. (Laurenz Five), takes its name from five generations of winemaking experience by the Laurenz Moser family and the legendary Professor Dr. Lorenz Moser III who earned international fame for his invention of the Austrian wine trellising system, which revolutionized vineyard cultivation across Europe and put Grüner Veltliner on the map.

Laurenz V. produces an elegant, captivating style of Grüner Veltliner designed for international appeal and appropriate for diverse cuisines. The wines display brisk acidity, concentration of flavor, subtle spice notes, voluptuous texture and vibrant minerality. To that end, **the winery grows and sources grapes from trusted growers in the Kamptal, Kremstal and the Weinviertel regions of lower Austria where Grüner Veltliner reaches optimal ripeness while retaining its trademark vivacity.**

Laurenz V. has been instrumental in propelling Austrian Grüner Veltliner into the international spotlight. **Laurenz V. wines are enjoyed in 45 countries around the world**, and served in fine restaurants from Dublin to Dubai, Oslo, Shanghai, London and Los Angeles. The winery produces seven distinct proprietary Grüner Veltliners, three of which are currently available in the United States: Singing, Friendly and Charming.

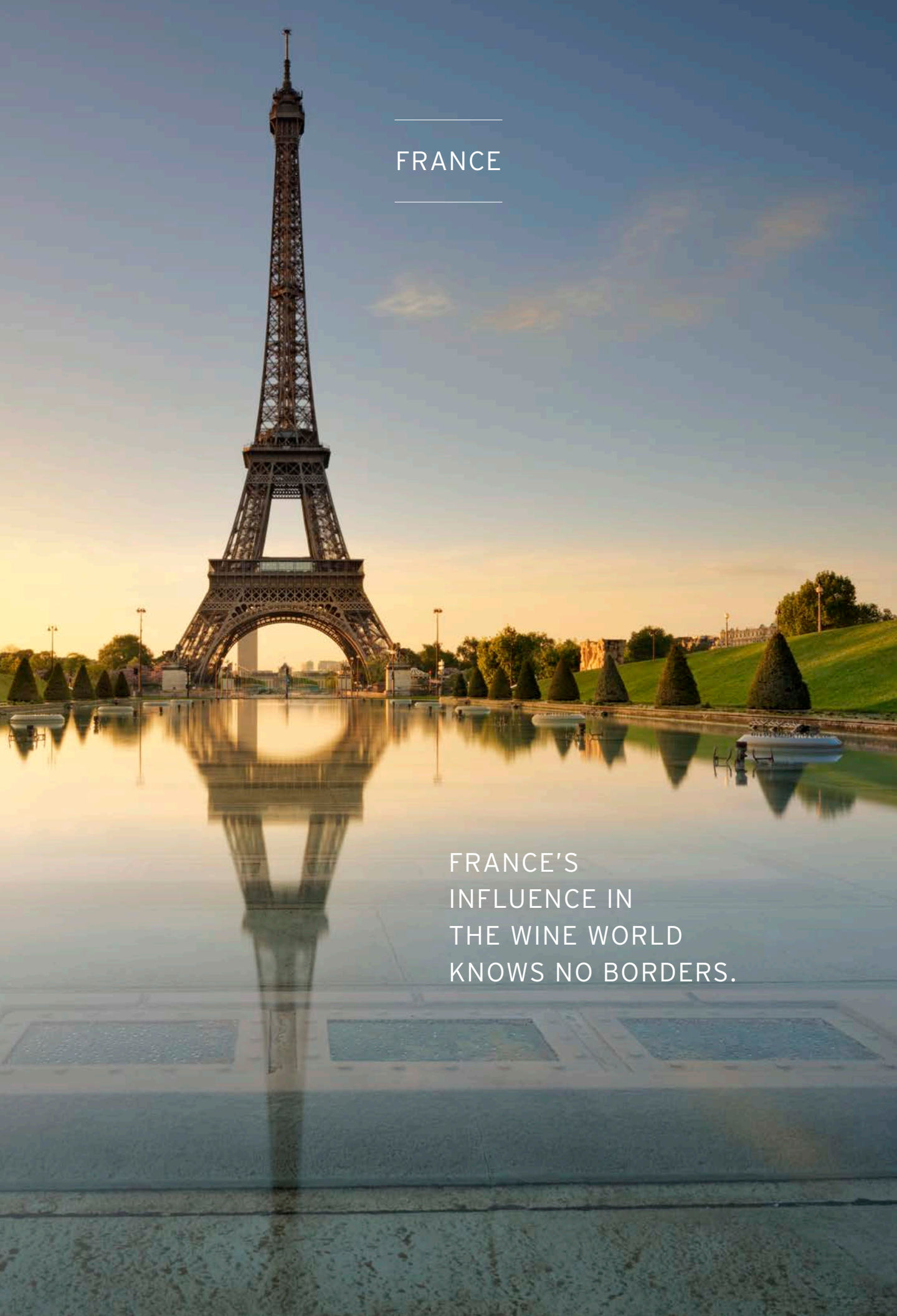
<b>Singing</b> 750mL 	Appellation: Kamptal DAC Varietal/Blend: 100% Grüner Veltliner	Aging: Stainless steel
<b>Friendly</b> 750mL 	Appellation: Kamptal DAC Varietal/Blend: 100% Grüner Veltliner	Aging: Stainless steel
<b>Charming</b> 750mL, 1.5L 	Appellation: Kamptal DAC Reserve Varietal/Blend: 100% Grüner Veltliner	Aging: Stainless steel











# FRANCE

FRANCE'S  
INFLUENCE IN  
THE WINE WORLD  
KNOWS NO BORDERS.

*The quality standard that the rest of the world has long looked up to, France has had tremendous influence on every wine region in the world.*

*Our portfolio in France is just beginning, and we start by raising a glass of the finest Champagne.*

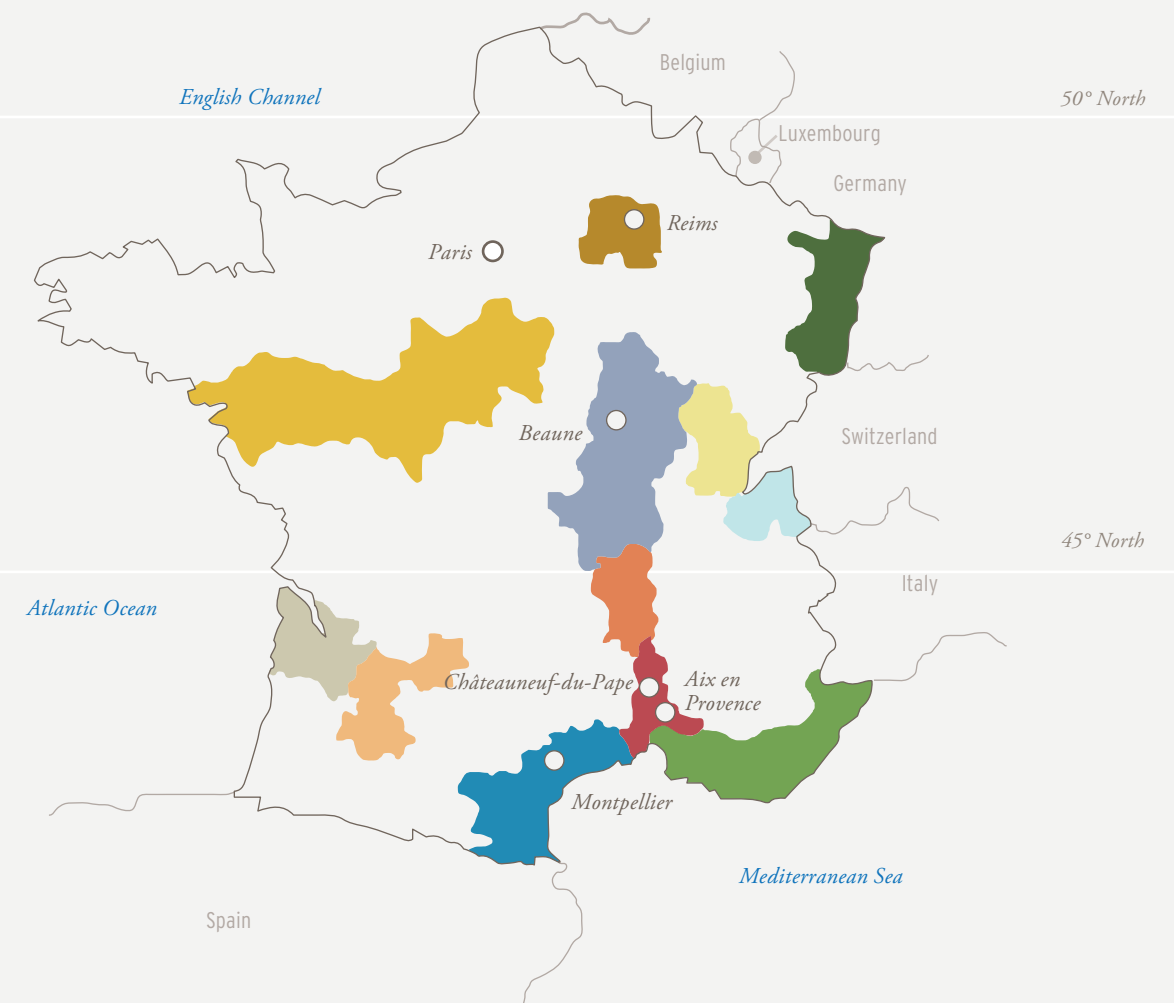
## FRENCH WINERIES

Charles Heidsieck  
Chateau Puech-Haut  
M. Chapoutier  
Mathilde Chapoutier Sélection

Piper-Heidsieck  
Rare Champagne  
Trenel

### WINE REGIONS

- Champagne
- Loire Valley
- Burgundy
- Alsace
- Jura
- Savoie
- Beaujolais
- Bordeaux
- Bergerac
- Rhone Valley
- Provence
- Languedoc / Roussillon

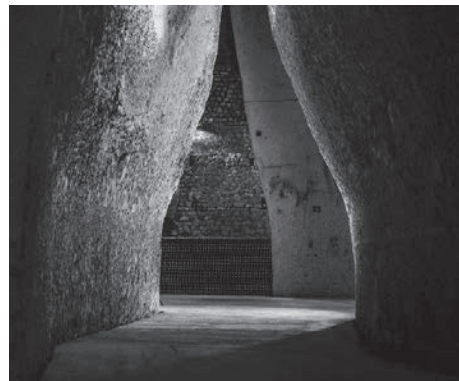
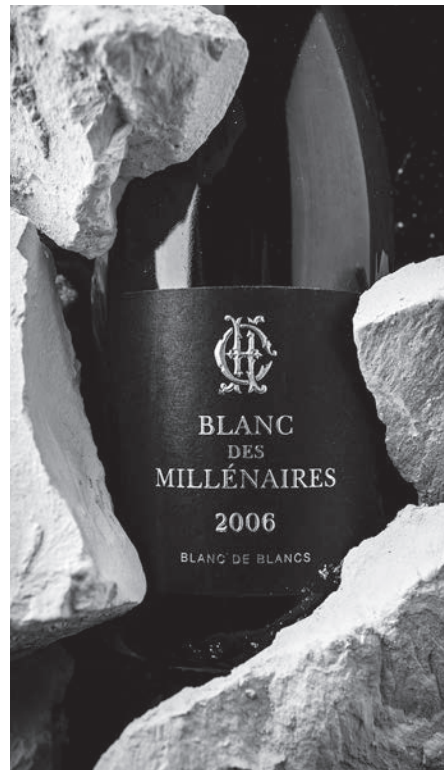


## LEGEND OF A MAN, LEGEND OF A WINE

In 1851, young Charles Heidsieck founded his own Champagne house in Reims. He understood that the United States was an important emerging market, so he traversed America repeatedly north to south promoting his new brand. The stylish entrepreneur became known lovingly as “Champagne Charlie.”

**Charles Heidsieck Champagne is distinguished by the high proportion of reserve wines in the Brut Réserve.** 40% of the blend is comprised of reserve wines averaging 10 years old, giving the wine uncommon depth and complexity. In addition to the non-vintage Brut Réserve and Rosé Réserve, the winery produces a Vintage Brut, Vintage Rosé, a Blanc de Blancs, and the prestige cuvée Blanc des Millénaires.

**Only 60 crus from Champagne are allowed in the blend to create Charles Heidsieck Champagnes,** but the three stylistic pillars that give the Brut Réserve its distinct character are **Grand Cru Chardonnay from Oger in the Côte des Blancs, Grand Cru Pinot Noir from Ambonnay in the Montagne de Reims,** and the distinct **Pinot Meunier from Verneuil in the Vallée de Marne.**



**Founded:** 1851  
**Vineyards:** 130 Estate acres,  
additional long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** At one time,  
Charles Heidsieck owned 1/3 of the  
city of Denver; he eventually sold  
the land, parcel by parcel, for an  
estimated \$400,000.

<p><b>Brut Réserve NV</b> 375mL, 750mL, 1.5L, 3L</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay, Pinot Meunier</p>	<p>Aging: Over 4 years in ancient chalk cellars</p>
<p><b>Rosé Réserve NV</b> 375mL, 750mL, 1.5L</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay, Pinot Meunier</p>	<p>Aging: Over 3 years in ancient chalk cellars</p>
<p><b>Blanc de Blancs NV</b> 375mL, 750mL, 1.5L</p> 	<p>Appellation: Champagne Varietal/Blend: Chardonnay</p>	<p>Aging: 5 years in ancient chalk cellars</p>
<p><b>Vintage Brut</b> 750mL, 1.5L</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay</p>	<p>Aging: 8-10 years in ancient chalk cellars</p>
<p><b>Vintage Rosé</b> 750mL, 1.5L</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay</p>	<p>Aging: 10-12 years in ancient chalk cellars</p>
<p><b>Blanc des Millénaires</b> 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Chardonnay</p>	<p>Aging: 12-15 years in ancient chalk cellars</p>





Château Puech-Haut  
 Saint-Drézéry, France  
 www.puech-haut.com

## A UNIQUE CHARACTER BORN UNDER THE SIGN OF ARIES

Nestled on the shores of the Mediterranean and the foothills of the Cevennes region of southern France, Chateau Puech-Haut's vineyards span 625 acres in Côteaux du Languedoc AOC, including 230 acres in Saint Drézéry and 55 acres in Pic Saint Loup. The estate's vineyards are mainly planted to Syrah, Grenache, Carignan (50-60-year-old vines), Viognier, Marsanne and Roussanne.

The history of Château Puech-Haut is above all the story of Gérard Bru, a visionary man who built his vineyard just as he built his own life: starting from nothing and creating and achieving a dream without question. In 1980, Bru bought a parcel that was planted to olive trees and wasn't part of the Languedoc A.O.C. classification. **Bru was impressed with the area's unique terroir and believed it was ideal for growing premium grapes, with its clay and limestone soils topped with a layer of rounded pebbles.** The property was converted from olives to grapes and the property's farmhouse evolved to Château Puech-Haut, producing its first wines a few years later.

The wines of Château Puech-Haut are all full of history and endowed with a singular identity with strong character. In summarizing the Estate's philosophy, Gérard Bru states, **"Our objective is clear: produce the greatest wines by respecting and captivating various terroirs is the philosophy of Puech Haut."**



**Founded:** 1980  
**Vineyards:** 625 acres  
**Farming Practices:** Organic, sustainable

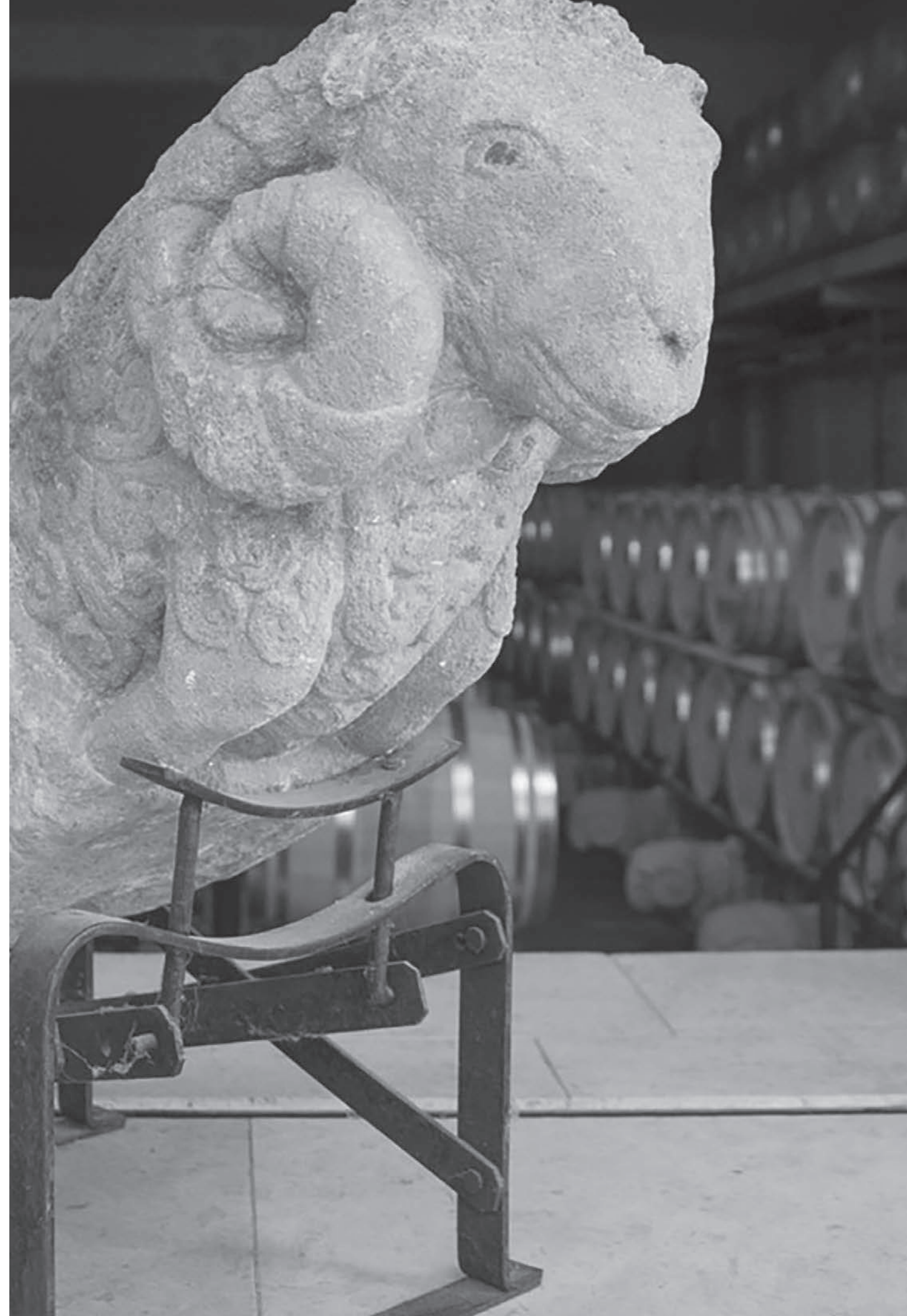
**Point of Interest:** A historic property located in the foothills of the Cevennes mountain region of southern France.

FRENCH WINERIES

 <p><b>Argali Rosé</b> 750mL</p>	<p>Appellation: IGP Pays d'Oc            Varietal/Blend: 60% Grenache, 40% Cinsault</p>	<p>Aging: none</p>	Puech-Haut
 <p><b>Prestige Rouge</b> 750mL</p>	<p>Appellation: AOC Languedoc            Varietal/Blend: 60% Grenache, 40% Syrah</p>	<p>Aging: 10-12 months in barrel</p>	
 <p><b>Tête de Bélier Blanc</b> 750mL</p>	<p>Appellation: AOC Languedoc            Varietal/Blend: 40% Marsanne, 40% Roussanne, 15% Grenache Blanc, 5% Viognier</p>	<p>Aging: 6-8 months in oak barrel</p>	
 <p><b>Tête de Bélier Rosé</b> 750mL</p>	<p>Appellation: AOC Languedoc            Varietal/Blend: 93% Mourvèdre, 10% Grenach</p>	<p>Aging: none</p>	
 <p><b>Tête de Bélier Rouge</b> 750mL</p>	<p>Appellation: AOC Languedoc            Varietal/Blend: 70% Syrah, 20% Grenache, 8% Mourvèdre, 2% Carignan</p>	<p>Aging: 14 months in new French oak and neutral French oak</p>	
 <p><b>Château Lavabre La Closerie Rouge</b> 750mL</p>	<p>Appellation: AOC Pic Saint-Loup            Varietal/Blend: 60% Syrah, 30% Grenache, 10% Mourvèdre</p>	<p>Aging: Aged in concrete tanks and oak barrels</p>	



<p><b>Bosc Negre</b> 750mL</p> 	<p>Appellation: AOP Languedoc Varietal/Blend: 100% Mourvèdre</p>	<p>Aging: 18 months in oak barrels</p>
<p><b>Clos du Pic</b> 750mL</p> 	<p>Appellation: AOP Pic Saint-Loup Varietal/Blend: 50% Syrah, 40% Mourvèdre, 10% Grenache</p>	<p>Aging: 18 months in oak barrels</p>
<p><b>La 40 ème</b> 750mL</p> 	<p>Appellation: AOP Languedoc Varietal/Blend: 60% Grenache, 40% Cinsault</p>	<p>Aging: 18 months in oak barrels</p>
<p><b>Quercus</b> 750mL</p> 	<p>Appellation: AOP Languedoc Varietal/Blend: 100% Grenache</p>	<p>Aging: 14 months in oak barrels</p>
<p><b>Reboussier</b> 750mL</p> 	<p>Appellation: AOP Languedoc Varietal/Blend: 100% Carignan</p>	<p>Aging: 14 months in oak barrels</p>
<p><b>Recantou</b> 750mL</p> 	<p>Appellation: Languedoc Varietal/Blend: 100% Syrah</p>	<p>Aging: 14 months in oak barrels</p>







M. CHAPOUTIER  
Rhône Valley, France  
www.chapoutier.com/en/

## WINES THAT REFLECT THEIR REGION AND ORIGIN

The name Chapoutier occupies a storied place in the history of the Rhône Valley, beginning 1808, when the family first settled in the Rhône Valley. Throughout the 19th century and well into the next, M. CHAPOUTIER and its eponymous winery grew steadily, producing wine from esteemed vineyard sites such as Hermitage, Côte-Rôtie and Châteauneuf-du-Pape. However, 1990 was a watershed moment for the winery, with the arrival of Michel Chapoutier. Under his leadership, the maverick winemaker established bold initiatives. For example, the introduction of Single Vineyard Selection that express the unique terroir of a site, or wine labels embossed in braille for the visually impaired. In each instance, Michel's decisions were, and continue to be, driven by a deep respect for the soil, climate, and his fellow human beings.

Michel Chapoutier believes that only healthy vines growing within a balanced ecosystem can make great wine. Since 1990, The Maison M. CHAPOUTIER have pursued an unwavering commitment to practicing biodynamic viticulture. All chemical pesticides and herbicides are prohibited. Vineyards are nourished with organic matter, thereby preserving, and promoting the good bacteria inherent in healthy soils. Additionally, all vineyard decisions such as when to prune or harvest are informed by the cycles of the earth, sun, and moon.

A profound respect for nature and its rhythms inspires him to continually learn, improve and imagine new possibilities. This philosophy and practice have been validated time and time again, as M. CHAPOUTIER is the most awarded winery in the world, with more 100-point scores from Robert Parker and more 90+ ratings than any other winemaker.



Founded: 1808  
Vineyards: 34 hectares  
Farming Practices: Organic, sustainable

Point of Interest: Since 1996 all labels embossed with braille for the visually impaired.

FRENCH WINERIES








 <p><b>Belleruche Blanc</b> 750mL</p>	<p>Appellation: AOP Côtes-du-Rhône, Rhône Valley Varietal/Blend: Grenache Blanc, Roussanne, Viognier, Clairette, Bourboulenc</p>	<p>Aging: 5 months on fine lees</p>	Tradition
 <p><b>Belleruche Rosé</b> 750mL</p>	<p>Appellation: AOP Côtes-du-Rhône, Rhône Valley Varietal/Blend: Grenache, Syrah, Cinsault</p>	<p>Aging: 3-6 months in stainless steel vats</p>	
 <p><b>Belleruche Rouge</b> 750mL</p>	<p>Appellation: AOP Côtes-du-Rhône, Rhône Valley Varietal/Blend: Grenache, Syrah, Marselan</p>	<p>Aging: 6 months in concrete vats and stainless steel tanks</p>	
 <p><b>La Ciboise Blanc</b> 750mL</p>	<p>Appellation: AOP Luberon, Rhône Valley Varietal/Blend: Grenache Blanc, Vermentino, Viognier, Roussanne</p>	<p>Aging: 5 months on fine lees in stainless steel vats</p>	
 <p><b>La Ciboise Rouge</b> 750mL</p>	<p>Appellation: AOP Luberon, Rhône Valley Varietal/Blend: Grenache Noir, Syrah</p>	<p>Aging: 6 months in concrete vats</p>	
 <p><b>Petite Ruche Blanc</b> 750mL</p>	<p>Appellation: AOP Crozes-Hermitage, Rhône Valley Varietal/Blend: 100% Marsanne</p>	<p>Aging: Aged in vats</p>	
 <p><b>Petite Ruche Rouge</b> 750mL</p>	<p>Appellation: AOP Crozes-Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: Aged in vats</p>	
 <p><b>La Combe Pilate</b> 750mL</p>	<p>Appellation: IGP Collines Rhodaniennes, Rhône Valley Varietal/Blend: 100% Viognier</p>	<p>Aging: 8-9 months aged in demi-muid (large 600L barrels)</p>	Alchemy



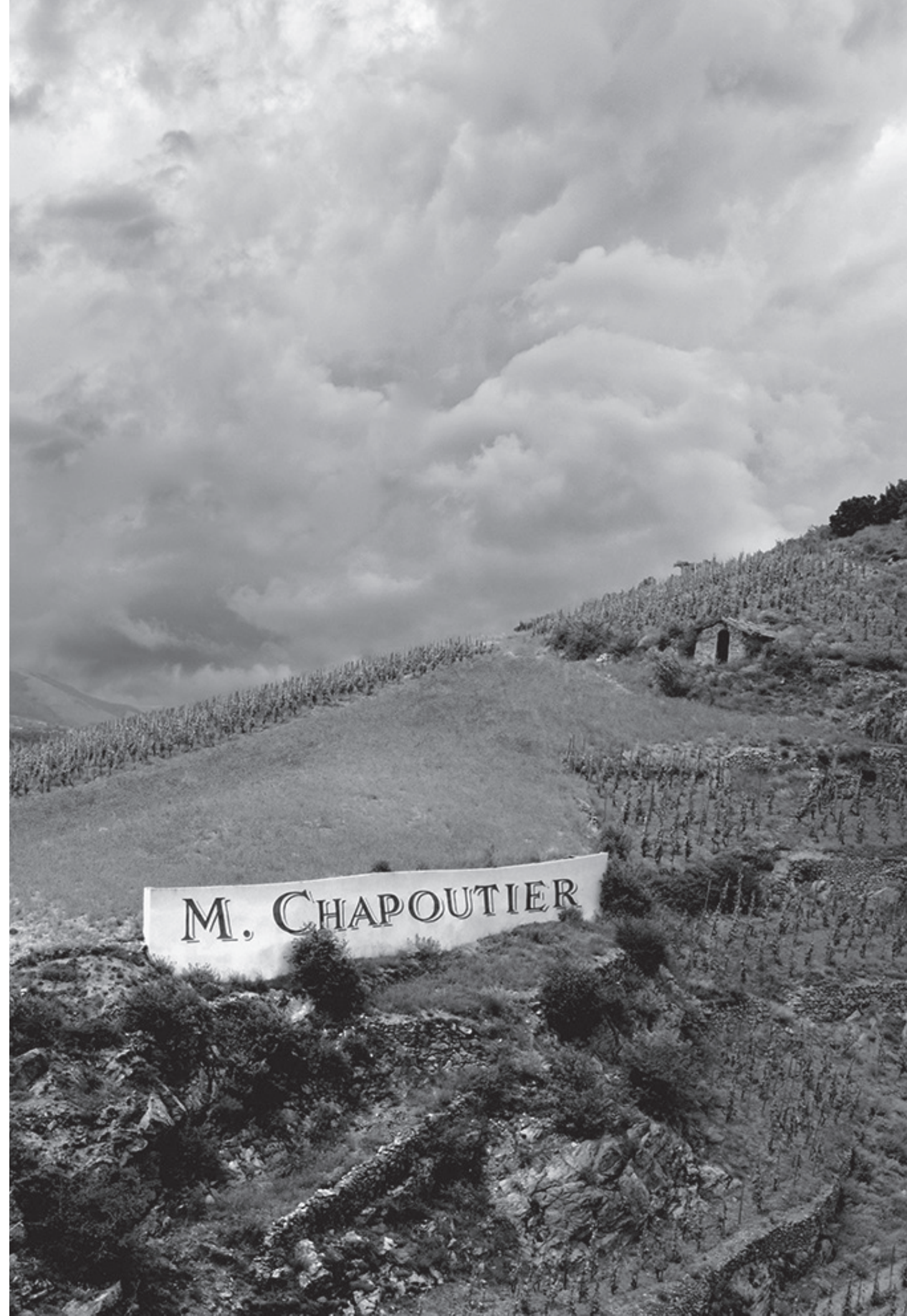
<p><b>La Combe Pilate Esteban Brut Nature</b> 750mL</p> 	<p>Appellation: Vin de France, France Varietal/Blend: 100% Viognier</p>	<p>Aging: 2-3 months on lees</p>	Alchemy
<p><b>Banyuls</b> 500mL</p> 	<p>Appellation: AOP Banyuls, Roussillon Varietal/Blend: Grenache Noir</p>	<p>Aging: 8 months in vat plus 3 months after bottling</p>	
<p><b>Les Meysonniers Blanc</b> 750mL</p> 	<p>Appellation: AOP Crozes-Hermitage, Rhône Valley Varietal/Blend: 100% Marsanne</p>	<p>Aging: 7-8 months in stainless steel tank</p>	Prestige
<p><b>Les Meysonniers Rouge</b> 750mL</p> 	<p>Appellation: AOP Crozes-Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 12 months in concrete tank and barrel</p>	
<p><b>La Bernardine Blanc</b> 750mL</p> 	<p>Appellation: AOP Châteauneuf-du-Pape, Rhône Valley Varietal/Blend: Grenache Blanc, Grenache Gris, Clairette, Roussanne</p>	<p>Aging: 8-12 months in French oak demi-muids (600L barrels) and stainless steel tanks</p>	Excellence
<p><b>La Bernardine Rouge</b> 750mL</p> 	<p>Appellation: AOP Châteauneuf-du-Pape, Rhône Valley Varietal/Blend: Grenache Noir, Syrah, Mourvèdre</p>	<p>Aging: 15 months in concrete tanks</p>	
<p><b>Les Bécasses</b> 750mL</p> 	<p>Appellation: AOP Côte-Rôtie, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 14-16 months in new wood oak barrels and stainless steel vats</p>	Excellence
<p><b>Sicamor</b> 750mL</p> 	<p>Appellation: AOP Crozes-Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 12 months in demi-muids and 6 months in concrete tank</p>	
<p><b>Quatuor</b> 750mL</p> 	<p>Appellation: AOP Côte-Rôtie, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 12-18 months in barrel and demi-muids (600L barrels)</p>	Excellence

<p><b>Chante-Alouette Blanc</b> 750mL</p> 	<p>Appellation: AOP Hermitage, Rhone Valley Varietal/Blend: 100% Marsanne</p>	<p>Aging: Aged in stainless steel vats and demi-muids (600L barrels)</p>	Excellence
<p><b>Monier de la Sizeranne Rouge</b> 750mL</p> 	<p>Appellation: AOP Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 18 months in oak barrels and concrete tanks</p>	
<p><b>Les Varonniers</b> 750mL</p> 	<p>Appellation: AOP Crozes-Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 14-18 months in oak casks</p>	Fac&Spera
<p><b>Les Granits Blanc</b> 750mL</p> 	<p>Appellation: AOP Saint-Joseph, Rhône Valley Varietal/Blend: 100% Marsanne</p>	<p>Aging: 8-10 months on lees</p>	
<p><b>Les Granits Rouge</b> 750mL</p> 	<p>Appellation: AOP Saint-Joseph, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 16-18 months in new and matured casks</p>	Fac&Spera
<p><b>Croix de Bois</b> 750mL</p> 	<p>Appellation: AOP Châteauneuf-du-Pape, Rhône Valley Varietal/Blend: 100% Grenache</p>	<p>Aging: 14-16 months in tanks</p>	
<p><b>Barbe Rac</b> 750mL</p> 	<p>Appellation: AOP Châteauneuf-du-Pape, Rhône Valley Varietal/Blend: 100% Grenache</p>	<p>Aging: 16 months in vats</p>	Fac&Spera
<p><b>Le Clos</b> 750mL</p> 	<p>Appellation: AOP Saint-Joseph, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 20 months in new and matured barrels</p>	
<p><b>La Mordorée</b> 750mL</p> 	<p>Appellation: AOP Côte-Rôtie, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 14-18 months in new and matured casks</p>	Fac&Spera



<p>Les Greffieux 750mL</p> 	<p>Appellation: AOP Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 14-18 months in new and matured barrels</p>
<p>De L'Orée Blanc 750mL</p> 	<p>Appellation: AOP Hermitage, Rhône Valley Varietal/Blend: 100% Marsanne</p>	<p>Aging: 10-12 months in casks</p>
<p>Le Méal Blanc 750mL</p> 	<p>Appellation: AOP Hermitage, Rhône Valley Varietal/Blend: 100% Marsanne</p>	<p>Aging: 10-12 months in casks</p>
<p>Le Méal Rouge 750mL</p> 	<p>Appellation: AOP Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 14-18 months in new and matured casks</p>
<p>Le Pavillon 750mL</p> 	<p>Appellation: AOP Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 18-20 months in new and matured casks</p>
<p>L'Ermite Blanc 750mL</p> 	<p>Appellation: AOP Hermitage, Rhône Valley Varietal/Blend: 100% Marsanne</p>	<p>Aging: 10-12 months on lees</p>
<p>L'Ermite Rouge 750mL</p> 	<p>Appellation: AOP Hermitage, Rhône Valley Varietal/Blend: 100% Syrah</p>	<p>Aging: 18-20 months in new and matured casks</p>

Fac&Spera





## DISCOVERIES, SIMPLICITY, CONVIVIALITY

Mathilde Chapoutier Selection inspires wine lovers to celebrate Discovery, Simplicity and Conviviality. **Leveraging her Rhone Valley heritage and winemaking know how, Mathilde explored numerous wine regions throughout France and around the world, to create a selection of her favorite wines to share with friends.** The compass symbolizes Mathilde's journey beyond the Rhône Valley, and her discovery of these terroirs.

**In her quest to create a classically styled and vibrant Rosé, Mathilde identified the wine region of Provence in the south of France as an ideal terroir.** Located east of Aix-en-Provence, at the foot of the Sainte-Victoire and Aurélien mountains, the vineyards here exhibit a wide array of exposures and soil-types that help to create complex wines. Crafting the best Rosé requires great care and timeliness. To this end, and to ensure maximum freshness and vibrancy, harvesting is carried out at night and quickly brought into the cellar, where grapes undergo a cool vinification in stainless steel tanks. The resulting wines are both delicious examples of Rosé.


The Cotes de Provence Grand Ferrage is crisp and chock full of bright citrus and berry fruits, perfect for picnics, poolside sipping or simply enjoying with family and friends. The Cotes de Provence Saint-Victoire Grand Ferrage exhibits a touch more amplitude and gravitas, making it a fantastic choice for bistro-style dining or Mediterranean inspired fare!



**Founded:** 2015  
**Vineyards:** 27 Hectares  
**Farming Practices:** Organic, sustainable

**Point of Interest:** Organically farmed vines from ideal terroir for making quality Rosé that pair with a wide variety of cuisines.

FRENCH  
WINERIES

<p>Grand Ferrage Rosé 750mL</p> 	<p>Appellation: AOP Côtes de Provence, Provence Varietal/Blend: Grenache Noir, Syrah, Cinsault, Rolle</p>	<p>Aging: 5 months in stainless steel</p>
<p>Grand Ferrage Rosé 750mL</p> 	<p>Appellation: AOP Côtes de Provence Sainte-Victoire, Provence Varietal/Blend: Grenache Noir, Syrah, Cinsault, Rolle</p>	<p>Aging: 5 months in stainless steel</p>



## THE MOST AWARDED CHAMPAGNE HOUSE OF THE CENTURY.\*

Innovation and excellence have been at the heart of Piper-Heidsieck since 1785 when Florens-Louis Heidsieck founded his Champagne House with the dream to create a 'cuvée worthy of a queen'. That dream was realized when he boldly presented his first cuvee to Queen Marie Antoinette and she declared love at first sip, quickly becoming the champagne's first brand ambassador. When Henri-Guillaume Piper joined the Reims venture in 1815, he and Florens-Louis' nephew Christian Heidsieck set out to promote the Champagne House's reputation well beyond the borders of France. **Today, Piper-Heidsieck is poured in over 100 countries and is the most awarded Champagne House of the century, with over 275 medals\*.**

Piper-Heidsieck's worldwide success is attributed to the passion and expertise of its chief winemakers. Cellar Master, Émilien Boutillat, the youngest chef de cave to lead winemaking for a major Champagne House, continues the House's uncompromising commitment to wine excellence. **Devoted to protecting the terroir of Champagne through sustainable viticulture, Piper-Heidsieck is proud to hold dual certifications for its vineyards; Viticulture Durable en Champagne and Haute Valeur Environnementale\*\*** Fruit is also sourced from like-minded winegrower partners representing 319 crus throughout the Champagne region. Concentrated in Montagne de Reims, Vallée de la Marne, Cote des Blancs and Cote des Bar, these winegrowers are committed to implementing increasingly stringent environmentally-friendly practices in the vineyard by reducing the use of chemicals, improving biodiversity, dry farming and energy and waste management.

*\*Piper-Heidsieck's Chief Winemakers were awarded the title "Sparkling Winemaker of the Year", by the International Wine Challenge jury nine times since the beginning of the century.*

*\*\* VDC: Sustainable Viticulture in Champagne / HVE: High Environmental Value*



**Founded:** 1785

**Vineyards:** 202 acres of estate-owned vineyards & long-standing partnerships with 240+ winegrower partners throughout Champagne.

**Farming Practices:** Sustainable

**Point of Interest:** Piper-Heidsieck was the first champagne to appear on film in Laurel & Hardy's, "Sons of the Desert", and in over 300 films worldwide.

<p>Cuvée Brut 375mL, 750mL, 3L+</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay, Pinot Meunier</p>	<p>Aging: Minimum of 24 months on lees and minimum of 6 months after disgorgement</p>
<p>Cuvée 1785 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay, Pinot Meunier</p>	<p>Aging: Minimum of 24 months on lees and minimum of 6 months after disgorgement</p>
<p>Rosé Sauvage 375mL, 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay, Pinot Meunier, Red Wine</p>	<p>Aging: Minimum of 24 months on lees and minimum of 6 months after disgorgement</p>
<p>Cuvée Sublime 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay, Pinot Meunier</p>	<p>Aging: Minimum of 36 months on lees and minimum of 6 months after disgorgement</p>
<p>Cuvée Extra Dry 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay, Pinot Meunier</p>	<p>Aging: Minimum of 24 months on lees and minimum of 6 months after disgorgement</p>
<p>Vintage Brut 2014 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Chardonnay</p>	<p>Aging: Minimum of 5 years on lees and minimum of 12 months after disgorgement</p>
<p>Essentiel Brut 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Pinot Meunier, Chardonnay</p>	<p>Aging: Minimum of 36 months on lees and minimum of 6 months after disgorgement</p>
<p>Essentiel Blanc de blancs 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Chardonnay</p>	<p>Aging: Minimum of 36 months on lees and minimum of 6 months after disgorgement</p>
<p>French Riviera Edition 750mL</p> 	<p>Appellation: Champagne Varietal/Blend: Pinot Noir, Pinot Meunier, Chardonnay</p>	<p>Aging: Minimum of 24 months on lees and minimum of 6 months after disgorgement.</p>



## RARE CHAMPAGNE, THE TRUE EXCEPTION

Rare Champagne is of noble origin which dates back to 1785 when Queen Marie Antoinette tasted the House's first cuvee. Limited-production and unabashedly exclusive, Rare Champagne is a regal rejection of convention and an extraordinary occurrence, **with only 12 vintages having been released in the last 4 decades:** 1976, 1979, 1985, 1988, 1990, 1998, 1999, 2002, 2006, 2008 and Rare Rosé Millésime 2007 and 2008.

**The House only produces this iconic champagne in the most exceptional of vintages with distinctive character and unparalleled longevity.** Each Rare Millésime is born from a struggle with nature, for instance Rare Millésime 1976 was created after an exceptional drought and Rare Millésime 1985 was created following a terrible black frost. Defying the usual approach to terroir selection, blending and storage, Régis selects the vineyards according to their expression rather than their rank in the scale of Premier and Grand Crus. He prefers the Pinot Noir grapes from Verzy or Aÿ for their sheer intensity and powerful silky texture and he selects Chardonnay grapes from the Montagne de Reims, a region famous for Pinot Noir. He thinks outside the box and uses an unconventional blending approach to create an emblematic silky texture, endless freshness and precise minerality.

**One of the top five prestige cuvées of the world, Rare Champagne is internationally renowned for its distinguished style, its unique blend of Chardonnay and Pinot Noir, for its signature exotic notes, and for its infinite freshness and purity.** Rare Champagne has been crafted by unique expertise, a sophisticated vision and by the most demanding of standards making it the true exception from the region.

**Founded:** 1976  
**Vineyards:** 202 acres of estate-owned vineyards & long-standing partnerships with 240+ winegrower partners throughout Champagne.

**Farming Practices:** Sustainable  
**Point of Interest:** In 1997, Rare Champagne did not declare a vintage, yet Régis Camus blended a very limited quantity, now known as "Le Secret".

<p>Brut Millésime 750 mL, 1.5L, 3L+</p> 	<p>Appellation: Champagne Varietal/Blend: Chardonnay, Pinot Noir</p>	<p>Aging: Minimum of 10 years on lees and minimum of 1 year after disgorgement</p>
<p>Rosé Millésime 750 mL, 1.5L, 3L</p> 	<p>Appellation: Champagne Varietal/Blend: Chardonnay, Pinot Noir</p>	<p>Aging: Minimum of 10 years on lees and minimum of 1 year after disgorgement</p>
<p>Le Secret 1.5L</p> 	<p>Appellation: Champagne Varietal/Blend: Chardonnay, Pinot Noir</p>	<p>Aging: Secret of Régis Camus</p>

*\*Régis Camus was awarded the title, "Sparkling Winemaker of the Year", eight times by the International Wine Challenge jury.*





## ONE HOUSE, ONE PHILOSOPHY

Founded in 1928 by Henri Claudius Trénel, Maison Trénel is one of the most ancient and well-known houses of the Beaujolais and the Macon wine regions of France. For nearly a century, the house has had the great fortune of working with vineyards are superbly situated and judiciously farmed. These vines consistently yield very high-quality fruit. For example, some of the vines for Trénel's Beaujolais-Villages are upwards of 60 years of age.

Maison Trénel is guided by the principles of authenticity of fruit, and authenticity of terroir. The house has always strived to produce wines & fruit liqueurs that exemplify the purest expression of their origins. This sentiment is born from a love of the land, as well as a deep respect and continued practice of Burgundian traditions. It also informs the house's work ethic, written in Latin and evidenced on Maison Trénel's emblem: Bene Facit Id Quod Bene Amat, or "...we can only succeed at that which we know well, and love."

In 2015 Maison Trénel was bought by M. CHAPOUTIER to renew focus on highlighting the differences between vineyard sites and terroirs. As such, the wines from Maison Trénel continue to reach even greater heights.



<p><b>Founded:</b> 1928 <b>Vineyards:</b> <i>Various</i> <b>Farming Practices:</b> <i>Organic, sustainable</i></p>	<p><b>Point of Interest:</b> <i>Made by Macon &amp; Beaujolais specialists with decades of experience.</i></p>	<p><b>FRENCH WINERIES</b></p>
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<p><b>Beaujolais Blanc</b> 750mL</p> 	<p>Appellation: AOP Beaujolais, Beaujolais Varietal/Blend: 100% Chardonnay</p>	<p>Aging: stainless steel tanks</p>
<p><b>Cuvée Rochebonne</b> 750mL</p> 	<p>Appellation: AOP Beaujolais, Beaujolais Varietal/Blend: 100% Gamay Noir</p>	<p>Aging: 5 months in cement tanks</p>
<p><b>Viré-Clessé</b> 750mL</p> 	<p>Appellation: AOP Viré-Clessé, Burgundy Varietal/Blend: 100% Chardonnay</p>	<p>Aging: stainless steel tanks</p>
<p><b>Beaujolais Villages</b> 750mL</p> 	<p>Appellation: AOP Beaujolais Villages, Beaujolais Varietal/Blend: 100% Gamay Noir</p>	<p>Aging: 6 months in cement tanks</p>
<p><b>Crémant de Bourgogne</b> 750mL</p> 	<p>Appellation: AOP Crémant de Bourgogne, Burgundy Varietal/Blend: 100% Chardonnay</p>	<p>Aging: On laths for 36 months</p>
<p><b>Mâcon-Villages</b> 750mL</p> 	<p>Appellation: AOP Mâcon-Villages, Burgundy Varietal/Blend: 100% Chardonnay</p>	<p>Aging: Cement and stainless steel tanks</p>
<p><b>Saint-Véran</b> 750mL</p> 	<p>Appellation: AOP Saint-Véran, Burgundy Varietal/Blend: 100% Chardonnay</p>	<p>Aging: Stainless steel tanks</p>
<p><b>Moulin-à-vent</b> 750mL</p> 	<p>Appellation: AOP Moulin-à-vent, Beaujolais Varietal/Blend: AOP Beaujolais, Beaujolais</p>	<p>Aging: 12 months in demi-muids &amp; vats</p>
<p><b>Saint-Amour</b> 750mL</p> 	<p>Appellation: AOP Saint-Amour, Beaujolais Varietal/Blend: Gamay Noir</p>	<p>Aging: 6-7 months in vats</p>
<p><b>Fleurie</b> 750mL</p> 	<p>Appellation: AOP Fleurie, Beaujolais Varietal/Blend: Gamay Noir</p>	<p>Aging: 6 months in vats</p>



# ITALY

Italy is the world's largest wine producer by volume and the leading imported wine region into the United States. Our Italian portfolio showcases amazing families and

their unique stories, each filled with passion, authenticity, and heritage.

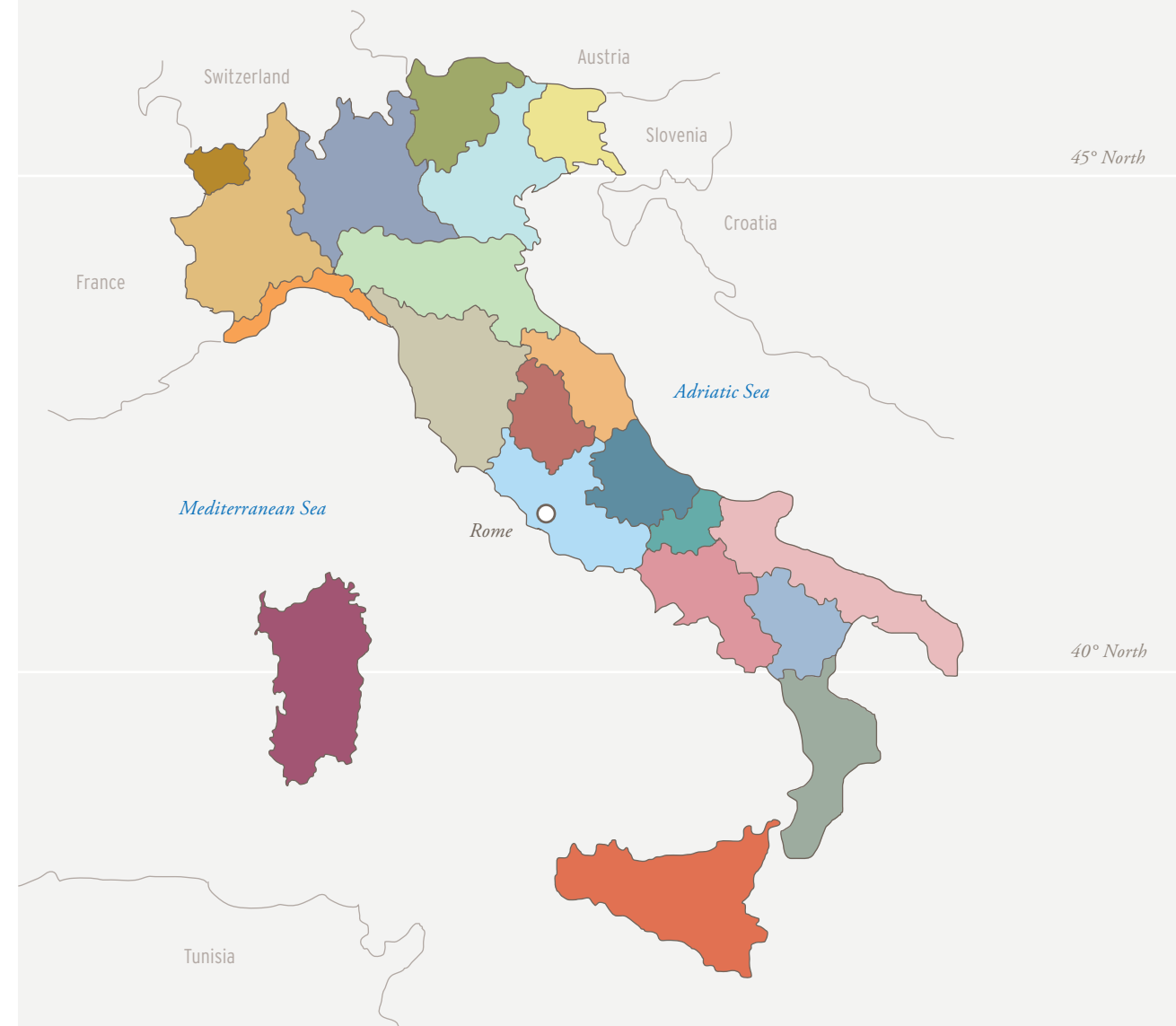
## ITALIAN WINERIES

Bibi Graetz  
Borgo Conventi  
Bruno Giacosa  
Coppo

Donnafugata  
Ricasoli  
Villa Sandi

### WINE REGIONS

- |                         |                  |            |              |
|-------------------------|------------------|------------|--------------|
| ■ D'Aosta               | ■ Veneto         | ■ Umbria   | ■ Puglia     |
| ■ Piemonte              | ■ Emilia-Romagna | ■ Lazio    | ■ Basilicata |
| ■ Lombardia             | ■ Liguria        | ■ Abruzzo  | ■ Calabria   |
| ■ Alto Adige            | ■ Toscana        | ■ Molise   | ■ Sicilia    |
| ■ Friuli Venezia Giulia | ■ Le Marche      | ■ Campania | ■ Sardegna   |



FROM THE ALPS IN THE NORTH TO SICILY IN THE SOUTH, EVERY REGION OF ITALY IS UNDER VINE AND OFFERS ENDLESS DISCOVERY.



## RETURNING TO TRADITIONAL ROOTS OF ARTISANAL WINE PRODUCTION

From a medieval castle, Castello di Vincigliata, acquired by his parents over 60 years ago, winemaker Bibi Graetz began crafting his wines on a hillside overlooking the great city of Florence. Beginning initially with only a small, 5-acre vineyard on this hillside in Fiesole, in just under two decades, **Bibi has become one of Italy's most ingenious winemakers adding "cult winemaker" in addition to "talented abstract artist" to his dossier.**

Since the release of his first wines in 2000 and without any formal training, Bibi Graetz has managed to stir up the Tuscan wine scene, **and with the creation of Testamatta and Colore, has made his name eponymous with great Tuscan wines.** Regularly scoring in the high 90s with wine publications like *Wine Spectator*, *Wine Advocate*, and *James Suckling*, coupled with his unique and artisanal winemaking approach, Bibi Graetz's wines have garnered a loyal following among wine collectors and wine trade.

**Sourcing grapes from parcels of old vines around Tuscany gives the Bibi reds great depth and soul, while grapes from vines on the Isola del Giglio have proved that Tuscany can be known for beautiful white wines as well.** This affinity for old vines allows for the concentrated yet elegant wines of Bibi Graetz, making this portfolio a Tuscan collectible. His passion for producing his flagship wines exclusively from traditional varieties of Sangiovese, Colorino, and Canaiolo for the reds, and the indigenous varieties of Ansonica and Vermentino for his whites, have resulted in very distinctive wines that consistently set them apart from the rest of Italy and Tuscany, in particular.



Founded: 2000  
Vineyards: 192 acres  
Farming Practices: Certified Organic

**Point of Interest:** Roman winemaking ruins have been found in the vineyards on the island of Giglio which is the source of the iconic white wines in the Bibi Graetz portfolio.

<p>Casamatta Bianco 750mL</p>	<p>Appellation: Toscana IGT Varietal/Blend: 60% Vermentino, 30% Trebbiano, 10% Ansonica</p>	<p>Aging: 3 months in stainless steel tanks</p>
<p>Casamatta Rosato 750mL</p>	<p>Appellation: Toscana IGT Varietal/Blend: 100% Sangiovese</p>	<p>Aging: Stainless steel tanks</p>
<p>Casamatta Rosso 750mL</p>	<p>Appellation: Toscana IGT Varietal/Blend: 100% Sangiovese</p>	<p>Aging: 6 months in stainless steel tanks</p>
<p>Bollamatta 750mL</p>	<p>Appellation: Toscana IGT Varietal/Blend: 100% Sangiovese</p>	<p>Aging: 18 months in stainless steel tanks</p>
<p>Grilli 750mL</p>	<p>Appellation: Toscana IGT Varietal/Blend: 85% Cabernet Sauvignon, 15% Merlot</p>	<p>Aging: 18 months in stainless steel tanks; 6 months in bottle</p>
<p>Bugia 750ml</p>	<p>Appellation: Toscana IGT Varietal/Blend: 100% Ansonica</p>	<p>Aging: Mostly stainless steel tanks with some French oak barriques</p>
<p>Testamatta Bianco 750mL</p>	<p>Appellation: Toscana IGT Varietal/Blend: 100% Ansonica</p>	<p>Aging: 12 months in French oak barrels</p>
<p>Testamatta Rosso 750mL, 1.5L, 3L</p>	<p>Appellation: Toscana IGT Varietal/Blend: 100% Sangiovese</p>	<p>Aging: 24 months in French oak barrels; 6 months in bottle</p>
<p>Colore Bianco 750mL</p>	<p>Appellation: Toscana IGT Varietal/Blend: 100% Ansonica</p>	<p>Aging: 7 months in French oak barrels (70%) and stainless steel tanks (30%)</p>
<p>Colore Rosso 750mL</p>	<p>Appellation: Toscana IGT Varietal/Blend: 100% Sangiovese</p>	<p>Aging: 36 months in French oak barrels; 12 months in bottle</p>





Borgo Conventi  
 Friuli-Venezia Giulia, Italy  
[www.borgoconventi.it/en/](http://www.borgoconventi.it/en/)

## ELEGANT WINES FROM COLLIO THAT RESPECT THE LAND AND THE HISTORY

The name Borgo Conventi, which translates to “hamlet convent,” was inspired by a legend and a plot of land in the ancient hamlet of Farra d’Isonzo, located in Italy’s Friuli-Venezia Giulia region. In the 17th century, a noble landowner donated the land on which the province’s first monastery was built. **Established in 1975, the Borgo Conventi estate in Farra d’Isonzo was founded on the promise to produce elegant wines that respect the land and the province’s history.**

**Borgo Conventi owns 50 acres of prime vineyards in the Collio DOC, which covers the hills of Gorizia in the prestigious wine growing region of Friuli-Venezia Giulia.** Collio borders Italy’s Veneto region and the neighboring countries of Slovenia and Austria. Influenced by the Alps to the north, the Adriatic Sea to the south and the Friulian Plain in between, the DOC is known for producing complex and aromatic white wines that exhibit Slavic, Germanic and Italian traits.

Winemaker Paolo Corso has been making the wines for Borgo Conventi since 1989 and believes great wine is crafted in the vineyard. **The estate is devoted to sustainable farming practices, such as the elimination of chemical weed control and the use of weather stations in the vineyard – it’s their way of saying “thank you” to the land.**



**Founded:** 1975  
**Vineyards:** 50 acres in Collio and 25 acres in Isonzo  
**Farming Practices:** Sustainable

**Point of Interest:** *Borgo Conventi’s estate vineyards range in age from 15 to 45 years old, and the soil is composed of layers of marl and sandstone that impart a unique minerality to the wines.*

ITALIAN  
 WINERIES

<b>Pinot Grigio</b> 750mL 	Appellation: Collio DOC Varietal/Blend: Pinot Grigio	Aging: Stainless steel
<b>Sauvignon</b> 750mL 	Appellation: Collio DOC Varietal/Blend: Sauvignon Blanc	Aging: Stainless steel
<b>Friulano</b> 750mL 	Appellation: Collio DOC Varietal/Blend: Friulano	Aging: Stainless steel



## RESPECTING PIEDMONT TRADITION IN THE VINEYARD AND IN THE CELLAR










One of the legendary winemakers of the world, Bruno Giacosa crafted the most prestigious single-vineyard Barolo and Barbaresco wines during a career that spanned nearly eight decades. He joined the family business at the age of 15, representing the third generation of his Langhe winemaking family. Giacosa's unflinching pursuit of perfection, his unrivaled palate and his intimate knowledge of vineyards in the Langhe quickly drew recognition and helped establish Piedmont as a leading wine region. **In 1982, Giacosa began to acquire prime parcels in Serralunga d'Alba, La Morra and Barbaresco to produce wines that are rightly regarded as the finest expressions of Nebbiolo.**

His legacy rests with daughter Bruna, who continues to uphold her father's winemaking philosophy to respect traditional techniques while using the best of modern technology. The goal is for each distinguished site to produce articulate, unique wines.










Founded: 1960  
Vineyards: 52 Estate acres, additional sourced with long-term contracts  
Farming Practices: Sustainable

Point of Interest: Giacosa is credited as being one of the producers to save Roero Arneis from extinction.

<p>Barbera d'Alba Falletto 750mL, 1.5L</p> 	<p>Appellation: Barbera d'Alba DOC Varietal/Blend: Barbera</p>	<p>Aging: 16 months in French oak; 1 month in bottle</p>
<p>Dolcetto d'Alba Falletto 750mL</p> 	<p>Appellation: Dolcetto d'Alba DOC Varietal/Blend: Dolcetto</p>	<p>Aging: 7 months in stainless steel vats; 1-2 months in bottle</p>
<p>Barbaresco Asili 750mL, 1.5L</p> 	<p>Appellation: Barbaresco DOCG Varietal/Blend: Nebbiolo</p>	<p>Aging: 20 months in large Botti cask of French oak, 8 months in bottle</p>
<p>Barbaresco Rabajà 750mL, 1.5L</p> 	<p>Appellation: Barbaresco DOCG Varietal/Blend: Nebbiolo</p>	<p>Aging: 18 months in large Botti cask of French oak, 6 months in bottle</p>
<p>Barbaresco Asili Riserva 750mL, 1.5L, 3L</p> 	<p>Appellation: Barbaresco DOCG Varietal/Blend: Nebbiolo</p>	<p>Aging: 18-20 months in large Botti cask of French oak, 6-8 months in bottle</p>
<p>Barolo 750mL</p> 	<p>Appellation: Barolo DOCG Varietal/Blend: Nebbiolo</p>	<p>Aging: 24 months in large Botti cask of French oak, 24 months in bottle</p>
<p>Barolo Falletto 750mL, 1.5L</p> 	<p>Appellation: Barolo DOCG Varietal/Blend: Nebbiolo</p>	<p>Aging: 32 months in Botti cask of French oak, 6 months in bottle</p>
<p>Barolo Falletto Vigna Le Rocche 750mL, 1.5L</p> 	<p>Appellation: Barolo DOCG Varietal/Blend: Nebbiolo</p>	<p>Aging: 30 months in large Botti cask of French oak, 8 months in bottle</p>
<p>Barolo Falletto Vigna Le Rocche Riserva 750mL, 1.5L, 3L</p> 	<p>Appellation: Barolo DOCG Varietal/Blend: Nebbiolo</p>	<p>Aging: 32 months in large Botti cask of French oak, 8 months in bottle</p>



<p>Spumante Extra Brut 750mL</p> 	<p>Appellation: Oltrepò Pavese, Province of Pavia Varietal/Blend: Pinot Noir</p>	<p>Aging: 26-38 months on lees</p>
<p>Roero Arneis 750mL</p> 	<p>Appellation: Roero Arneis DOCG Varietal/Blend: Arneis</p>	<p>Aging: 4 months in stainless steel vats; 1 month in bottle</p>
<p>Barbera d'Alba 750mL</p> 	<p>Appellation: Barbera d'Alba DOC Varietal/Blend: Barbera</p>	<p>Aging: 14 months in large Botti cask of French oak, 1 month in bottle</p>
<p>Dolcetto d'Alba 750mL</p> 	<p>Appellation: Dolcetto d'Alba DOC Varietal/Blend: Dolcetto</p>	<p>Aging: 6 months in stainless steel vats; 1 month in bottle</p>
<p>Nebbiolo d'Alba 750mL</p> 	<p>Appellation: Nebbiolo d'Alba DOC Varietal/Blend: Nebbiolo</p>	<p>Aging: 14 months in large Botti cask of French oak</p>
<p>Nebbiolo d'Alba Valmaggiore 750mL</p> 	<p>Appellation: Nebbiolo d'Alba DOC Varietal/Blend: Nebbiolo</p>	<p>Aging: 14 months in large Botti cask of French oak</p>
<p>Barbaresco Santo Stefano 750mL</p> 	<p>Appellation: Barbaresco DOCG Varietal/Blend: Nebbiolo</p>	<p>Aging: 18 months in large Botti cask of French oak, 5 months in bottle</p>





## LOYAL DEDICATION TO THE TRADITIONS OF THE ASTI REGION

The Coppo winery was founded by Piero Coppo in 1892 in Canelli, the undisputed capital of Italy's famed sweet, sparkling wine, Moscato d'Asti. After surviving two world wars, Piero's son Luigi expanded the winery with improved equipment to produce other classic Piedmont varieties like Barbera and Nebbiolo to cater to a new post-war audience.

Coppo is probably best known as a Barbera d'Asti specialist, producing three distinct **Barberas**: L'Avvocata, Camp du Rouss and Pomorosso. The Coppo family was instrumental in the establishment of the Nizza DOCG in 2014, which elevated this Barbera producing area and enforces strict production guidelines. The winery also produces a superb Moscato d'Asti, a bright Gavi, and a Chardonnay.

Today, Piero's four grandsons, Piero, Gianni, Paolo and Roberto manage the company combining modern technology with traditional viticulture practices. With Luigi Coppo entering the company, **the family celebrates its fourth generation in business and continues to dedicate itself to preserving the heritage of Piedmont viticulture.**



Founded: 1892  
Vineyards: 129 Estate acres  
Farming Practices: Sustainable since 2001

Point of Interest: In 2014, UNESCO recognized the Coppo cellar as a World Heritage Site for its noteworthy architectural value, history, uniqueness, and beauty.

<p>Moncalvina 750mL</p> 	<p>Appellation: Moscato d'Asti DOCG Varietal/Blend: 100% Moscato Bianco di Canelli</p>	<p>Aging: 1 month stainless steel tanks</p>
<p>La Rocca 750mL</p> 	<p>Appellation: Gavi DOCG Varietal/Blend: 100% Cortese</p>	<p>Aging: 2 months in stainless steel tanks, 3 months in bottle</p>
<p>Costebianche 750mL</p> 	<p>Appellation: Piedmont DOC Varietal/Blend: 100% Chardonnay</p>	<p>Aging: 6 months (70% French oak barrels, 30% stainless steel tank)</p>
<p>L'Avvocata 750mL</p> 	<p>Appellation: Barbera d'Asti DOCG Varietal/Blend: 100% Barbera</p>	<p>Aging: Stainless steel</p>
<p>Camp du Rouss 750mL</p> 	<p>Appellation: Barbera d'Asti DOCG Varietal/Blend: 100% Barbera</p>	<p>Aging: 12 months in barriques, 20% new, 12 months in bottle</p>
<p>Pomorosso 750mL, 1.5L</p> 	<p>Appellation: Nizza DOCG Varietal/Blend: 100% Barbera</p>	<p>Aging: 15 months in French barriques</p>
<p>Barolo 750mL</p> 	<p>Appellation: Barolo DOCG Varietal/Blend: 100% Nebbiolo</p>	<p>Aging: 36 months in oak casks, 6 months in bottle</p>



## BEAUTIFUL WINES THAT RESPECT THE ENVIRONMENT AND THE CULTURE OF SICILY

In 1983, the experienced winegrowing couple Giacomo and Gabriella Rallo decided to invest in a new Sicilian project that they called “Donnafugata.” **Their vision was to create a contemporary winegrowing operation based around three sites in western Sicily and to produce a range of international and indigenous variety wines to showcase the potential of Sicily.**

Today the estate is comprised of a historic family cellar in Marsala that dates back to 1851, a 667-acre estate at Contessa Entellina planted to a diverse range of grapes, and a third cellar on the volcanic island of Pantelleria, where Donnafugata cultivates 168 acres of Zibibbo vineyards. **With the 2016 harvest, Donnafugata realized a dream cultivated for a long time: to produce wines under the prestigious Etna, Cerasuolo and Frappato di Vittoria denominations,** with the purchase of 15 hectares of vineyards and a vinification cellar in Randazzo on the northern slope of the volcano and 18 hectares in Acate.

At Donnafugata, stewardship of the environment is taken as seriously as the production of wine. The winery was **one of the first wineries in Italy to produce all of its electricity from solar energy,** taking advantage of the bountiful Sicilian sunshine, and in 2015 the island of Pantelleria was given UNESCO certification recognizing its unique vine training method.



**Founded:** 1983  
**Vineyards:** 667 acres at Contessa Entellina, 168 acres on Pantelleria, 45 acres in Etna and 89 acres in Vittoria.  
**Farming Practices:** Sustainable

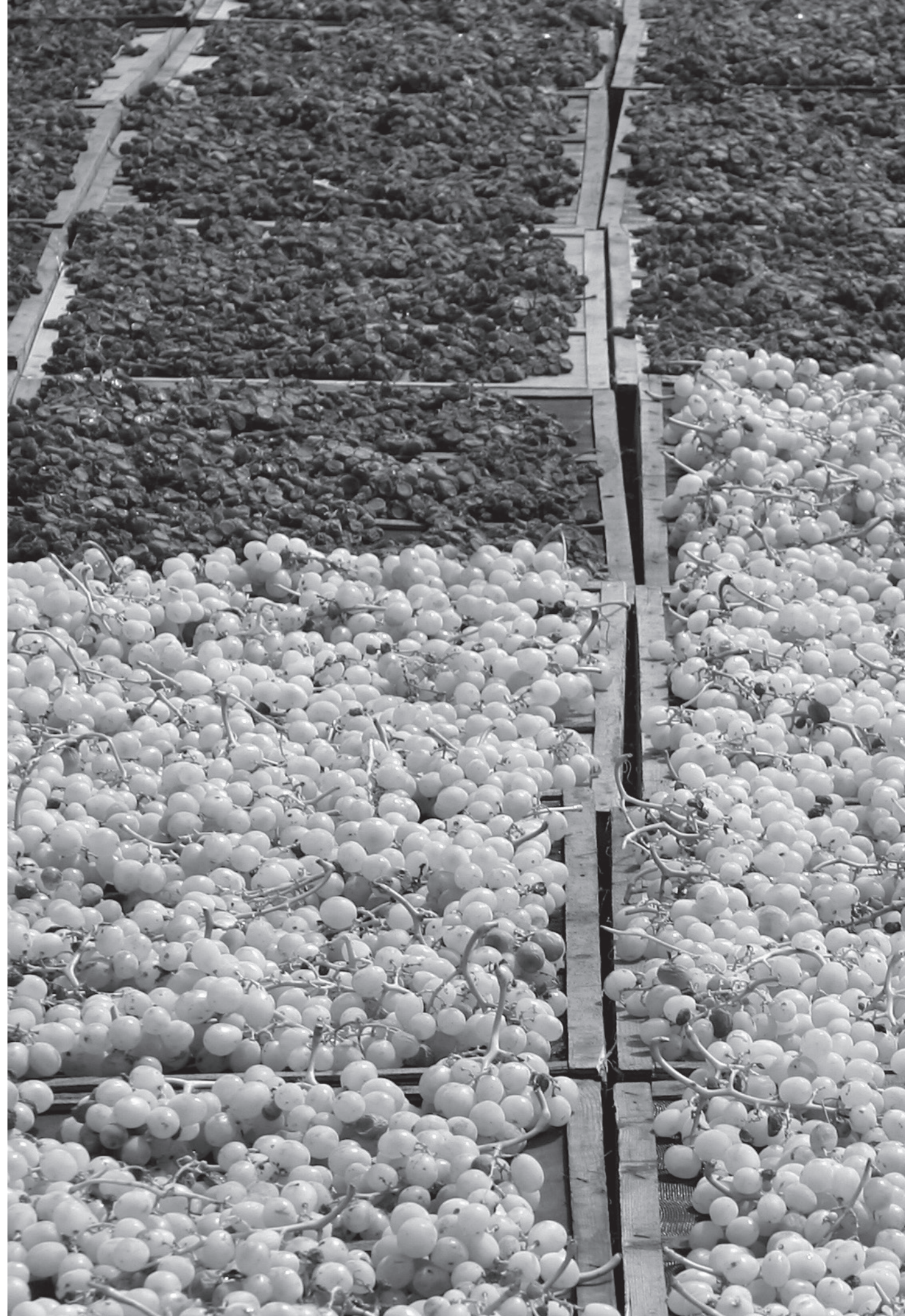
**Point of Interest:** *The grape Zibibbo, cultivated for Passito di Pantelleria, was added to the UNESCO World Heritage list in 2014.*

ITALIAN  
 WINERIES

<b>Anthilia</b> 750mL 	<b>Appellation:</b> Sicilia DOC <b>Varietal/Blend:</b> Primarily Catarratto, blended with other indigenous and international varieties	<b>Aging:</b> 2 months in tank, followed by 2 months in bottle
<b>Lighea</b> 750mL 	<b>Appellation:</b> Sicilia DOC <b>Varietal/Blend:</b> Zibibbo (Muscat of Alexandria)	<b>Aging:</b> 2 months in tank, followed by 3 months in bottle
<b>SurSur</b> 750mL 	<b>Appellation:</b> Sicilia DOC <b>Varietal/Blend:</b> Grillo	<b>Aging:</b> 2 months in tank, followed by 3 months in bottle
<b>Sul Vulcano Etna Bianco</b> 750mL 	<b>Appellation:</b> Etna Bianco DOC <b>Varietal/Blend:</b> Carricante	<b>Aging:</b> 10 months, partially in stainless steel tanks and partially in French oak barriques, followed by 9 months in bottle
<b>Sedàra</b> 750mL 	<b>Appellation:</b> Sicilia DOC <b>Varietal/Blend:</b> Nero d'Avola with Cabernet Sauvignon, Merlot, Syrah and other varieties	<b>Aging:</b> 9 months in cement tanks, followed by 7 months in bottle
<b>Sherazade</b> 750mL 	<b>Appellation:</b> Sicilia DOC <b>Varietal/Blend:</b> Nero d'Avola	<b>Aging:</b> 4 months in tank, followed by 3 months in bottle
<b>Floramundi</b> 750ml 	<b>Appellation:</b> Cerasuolo di Vittoria DOCG <b>Varietal/Blend:</b> Nero d'Avola and Frappato	<b>Aging:</b> 8 months in tank, followed by 7 months in bottle
<b>Bell'Assai</b> 750mL 	<b>Appellation:</b> Vittoria DOC <b>Varietal/Blend:</b> Frappato	<b>Aging:</b> 4 months in tank, followed by 3 months in bottle
<b>Sul Vulcano Etna Rosso</b> 750mL 	<b>Appellation:</b> Etna Rosso DOC <b>Varietal/Blend:</b> Nerello Mascalese, Nerello Cappuccio	<b>Aging:</b> 14 months in tanks and partly in French oak, second and third passage barriques, 7 months in bottle



<p>Mille e una Notte 750mL</p> 	<p>Appellation: Sicilia DOC Varietal/Blend: Nero d'Avola, Petit Verdot, Syrah and other varieties</p>	<p>Aging: 13-14 months in new French oak barriques, followed by 20 months in bottle</p>
<p>Fragore 750mL</p> 	<p>Appellation: Etna Rosso DOC – Contrada Montelaguardia Varietal/Blend: Nerello Mascalese</p>	<p>Aging: 14 months in 2nd &amp; 3rd year French oak barriques, followed by 10 months in bottle</p>
<p>Ben Ryé 375mL</p> 	<p>Appellation: Passito di Pantelleria DOC Varietal/Blend: Zibibbo (Muscat of Alexandria)</p>	<p>Aging: 8 months in stainless steel tanks, followed by 12 months in bottle</p>
<p>Dolce &amp; Gabbana Tancredi 750mL</p> 	<p>Appellation: Terre Siciliane IGT Rosso Varietal/Blend: Cabernet Sauvignon, Nero d'Avola, Tannat, other red varieties</p>	<p>Aging: 12 months in oak and at least 30 months in bottle</p>
<p>Dolce &amp; Gabbana Rosa 750mL</p> 	<p>Appellation: Sicilia DOC Varietal/Blend: Nerello Mascalese, Nocera</p>	<p>Aging: 2 months in stainless steel, minimum of 3 months in bottle</p>
<p>Dolce &amp; Gabbana Isolano Etna Bianco DOC 750mL, 1.5L</p> 	<p>Appellation: Etna Bianco DOC Varietal/Blend: Carricante</p>	<p>Aging: 10 months aging partly in tanks and partly in French oak (second and third passage barriques) and 12 months in bottle</p>
<p>Dolce &amp; Gabbana Cuordilava Etna Rosso DOC 750mL, 1.5L</p> 	<p>Appellation: Etna Rosso DOC Varietal/Blend: Nerello Mascalese</p>	<p>Aging: 14 months in French oak barrels, 30 months in bottle</p>





## VITICULTORI IN CHIANTI CLASSICO

The history of Italy cannot be told without including the prominent contributions of the Ricasoli family, who have produced wine since 1141. **Ricasoli is documented as the oldest winery in Italy and the fourth oldest family business in the world.** A beautiful illustration of the family tree in 1584 is one of the first images of the Chianti area and the family archives include export receipts dating back to the late 1600s. However, perhaps the most famous historical contribution came from Baron Bettino Ricasoli, who was not only twice the prime minister of Italy, but after 30 years of experimentation and documentation, developed the original formula for the Chianti wine that became the standard for the region.

The heart of the Ricasoli wine production comes from the Brolio castello, a magnificent castle located in the commune of Gaiole in Chianti, which was built as an outpost to defend Florence from the rival city of Siena. Within the estate, ancient cannonballs and even more recent WWII artillery shells have been found, evidence of the historical strategic importance of the castle with views of the entire Chianti Classico area. **The 3,000-acre estate includes 580 acres of sustainably farmed vineyards, ranging in altitude from 800 to 1,500 feet. Each plot is harvested and fermented separately with meticulous dedication.**

Baron Francesco Ricasoli has been at the helm of the winery since 1993 and with the deepest respect for his renowned ancestors, he has guided the estate in innovation and sustainable vineyard practices. **The ongoing study of soil types and the clonal selection of the Brolio Sangiovese are among his greatest passions and he has been responsible for total renovation and re-mapping of the vineyards.** Today, the wines are a reflection of the family's nine hundred year dedication to quality winemaking and innovation at the Brolio estate.



Founded: 1141  
Vineyards: 580 acres  
Farming Practices: Sustainable

Point of Interest: *There are two clones of Sangiovese in the Ministry of Agriculture's National Grape Registry that are completely unique to the Brolio estate.*

ITALIAN  
WINERIES

<p>Antico Feudo 750mL</p> 	<p>Appellation: Toscana IGT Varietal/Blend: 60% Sangiovese, 30% Merlot, 10% Cabernet Sauvignon</p>	<p>Aging: 8-9 months in large French oak casks</p>
<p>Chianti 750mL</p> 	<p>Appellation: Chianti DOCG Varietal/Blend: 85% Sangiovese, 15% other varieties</p>	<p>Aging: 6 months in stainless steel tanks</p>
<p>Brolio 750mL</p> 	<p>Appellation: Chianti Classico DOCG Varietal/Blend: 80% Sangiovese, 15% Merlot, 5% Cabernet Sauvignon</p>	<p>Aging: 9 months in large French oak casks, 3 months in bottle</p>
<p>Rocca Guicciarda 750mL</p> 	<p>Appellation: Chianti Classico Riserva DOCG Varietal/Blend: 90% Sangiovese, 5% Merlot, 5% Canaiolo</p>	<p>Aging: 16 months in large French oak casks, 8 months in bottle</p>
<p>Brolio Riserva 750mL</p> 	<p>Appellation: Chianti Classico Riserva DOCG Varietal/Blend: 80% Sangiovese, 15% Merlot, 5% Cabernet Sauvignon</p>	<p>Aging: 18 months in large French oak casks, 6 months in bottle</p>
<p>Castello di Brolio 750ml, 1.5L, 3.0L, 6.0L</p> 	<p>Appellation: Chianti Classico Gran Selezione DOCG Varietal/Blend: 100% Sangiovese</p>	<p>Aging: 18 months in large French oak casks, 12 months in bottle</p>
<p>Casalferro 750mL</p> 	<p>Appellation: Toscana IGT Varietal/Blend: 100% Merlot</p>	<p>Aging: 18 months in large French oak casks, 9 months in bottle</p>
<p>CeniPrimo 750ml, 1.5L, 3.0L, 6.0L</p> 	<p>Appellation: Chianti Classico Gran Selezione DOCG Varietal/Blend: 100% Sangiovese</p>	<p>Aging: 18 months in 500 liter barrels</p>
<p>Roncicone 750ml, 1.5L, 3.0L, 6.0L</p> 	<p>Appellation: Chianti Classico Gran Selezione DOCG Varietal/Blend: 100% Sangiovese</p>	<p>Aging: 18 months in 500 liter barrels</p>
<p>Colledilà 750ml, 1.5L, 3.0L, 6.0L</p> 	<p>Appellation: Chianti Classico Gran Selezione DOCG Varietal/Blend: 100% Sangiovese</p>	<p>Aging: 18 months in large French oak casks, 12 months in bottle</p>



## ITALY'S LEADING PROSECCO ESTATE

Villa Sandi is a majestic 1622 Palladian-style villa representing the confluence of art and architecture that has manifested itself in the Venetian landscape for many centuries. Today, the villa is headquarters to Tenuta Villa Sandi owned by Giancarlo Moretti Polegato and family. Rooted in tradition, the family has contributed in setting the pace for Prosecco's reputation as a wine and production area while keeping extremely high quality with regard and respect for the environment with their strong commitments to sustainability.

Benefiting from land suitable for growing both white and red varietals, Villa Sandi grows Glera grapes from each of the five Prosecco designations producing wines from the everyday approachability of DOC Treviso to Valdobbiadene Superiore DOCG to Cartizze DOCG, a cru made in the heart of the most prestigious Valdobbiadene area. Parts of the estate suitable for red grapes produce a small volume of Pinot Nero used to blend in Il Fresco Rosé. Pinot Grigio Delle Venezie DOC is sourced from vineyards in two regions: the Veneto which evoke freshness and pleasant acidity, and Friuli contributing body, fruit flavors and aromatic richness giving this wine an exceptional well-rounded and classic profile. **Villa Sandi Prosecco and Pinot Grigio are complementary as aperitifs or with a wide range of cuisines positioning the brand very favorably among restaurants and wine bars.**



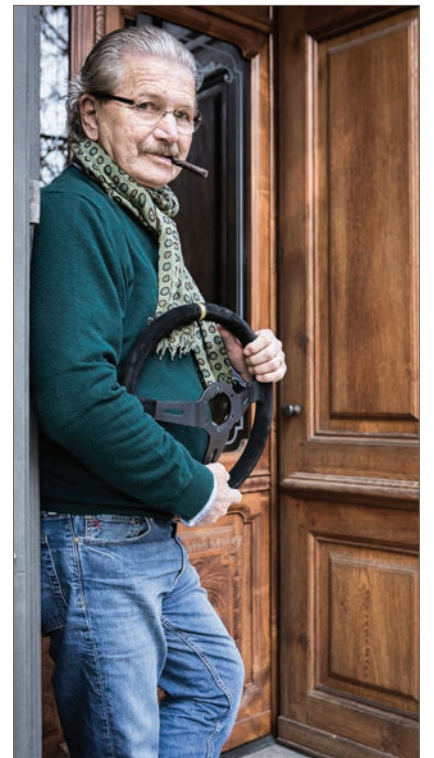
**Founded:** 1622  
**Vineyards:** 200 Estate acres,  
1,000 acres controlled with  
long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** Villa Sandi is  
the only Prosecco producer to have  
ever won the Tre Bicchieri award  
for their Cartizze.

ITALIAN  
WINERIES

 <p><b>Il Fresco Rosé</b> 750mL</p>	<p>Appellation: Treviso DOC Varietal/Blend: 90% Glera, 10% Pinot Noir</p>	<p>Aging: None</p>
 <p><b>Il Fresco Prosecco DOC Rosé</b> 200mL, 750mL</p>	<p>Appellation: Prosecco DOC Varietal/Blend: 90% Glera, 10% Pinot Noir</p>	<p>Aging: None</p>
 <p><b>Blanc de Blancs</b> 750mL</p>	<p>Appellation: Veneto DOC Varietal/Blend: Various white grape varieties</p>	<p>Aging: None</p>
 <p><b>Il Fresco Brut Prosecco DOC</b> 200mL, 375mL, 750mL</p>	<p>Appellation: Treviso DOC Varietal/Blend: 85% Glera, 15% Chardonnay and Pinot Blanc</p>	<p>Aging: None</p>
 <p><b>Il Fresco Prosecco DOC Brut Organic</b> 750mL</p>	<p>Appellation: Prosecco DOC Varietal/Blend: 100% Glera</p>	<p>Aging: None</p>
 <p><b>Superiore Prosecco DOCG</b> 750mL</p>	<p>Appellation: Valdobbiadene DOCG Varietal/Blend: 85% Glera, 15% Chardonnay</p>	<p>Aging: None</p>
 <p><b>Superiore di Cartizze La Rivetta Prosecco DOCG</b> 750mL</p>	<p>Appellation: Cartizze DOCG Varietal/Blend: 100% Glera</p>	<p>Aging: None</p>
 <p><b>Pinot Grigio DOC</b> 750mL, 1.5L</p>	<p>Appellation: Delle Venezia DOC Varietal/Blend: Pinot Grigio</p>	<p>Aging: Stainless Steel</p>









# PORTUGAL

AT A TIME OF MODERN WINE HOMOGENIZATION, PORTUGAL REMAINS FIERCELY UNIQUE.

*The fortified ports of the Douro Valley may have originally put Portugal on the worldwide wine map, but it's the dry wine styles produced today that have captured the attention of wine lovers worldwide.*

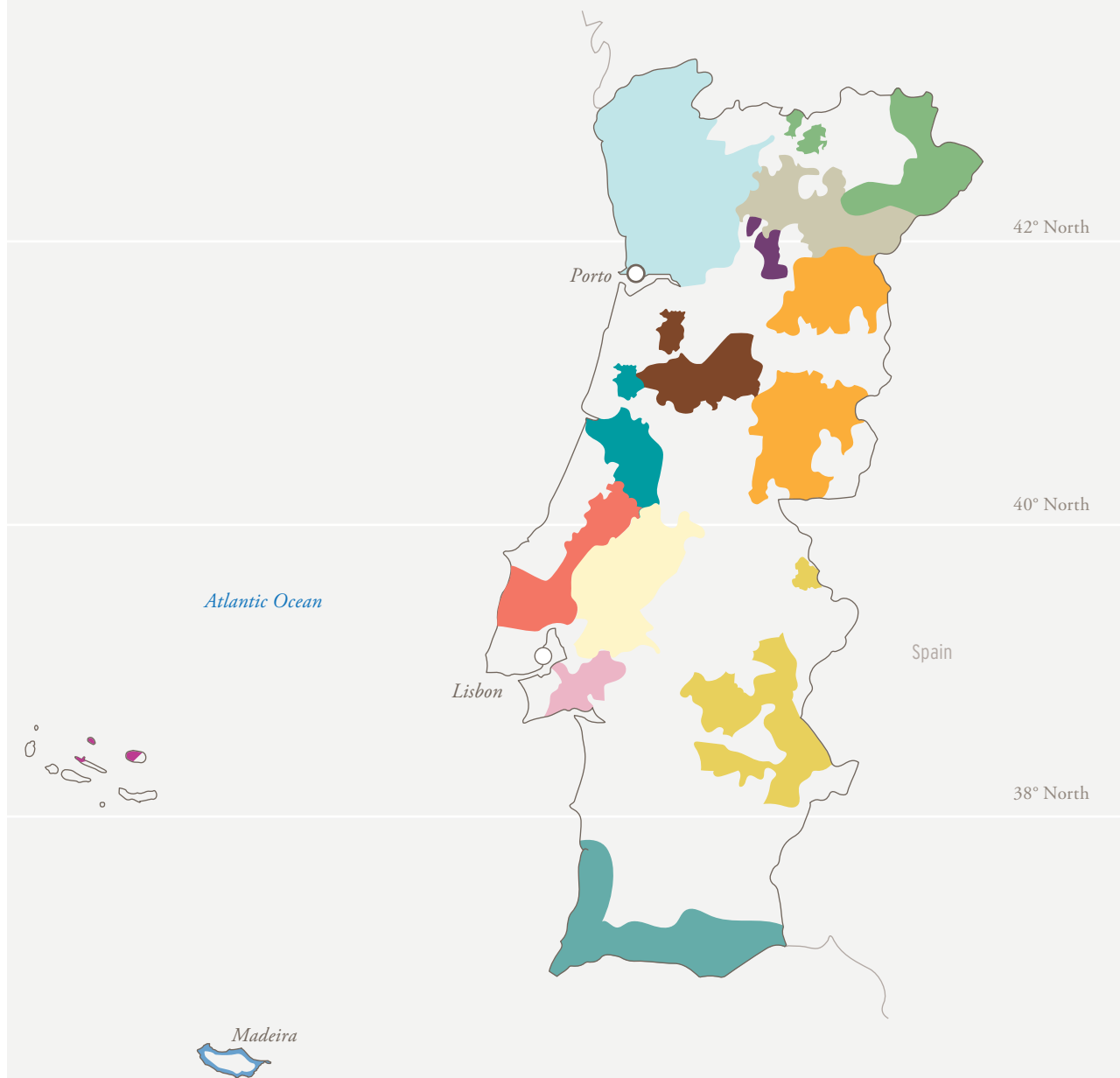
*With over 250 indigenous varieties, the wines of Portugal offer endless opportunities for new discoveries.*

## PORTUGUESE WINERIES

Dos Lusíadas  
Quinta do Crasto

### WINE REGIONS

- |                 |                |          |         |
|-----------------|----------------|----------|---------|
| Douro           | Dão            | Tejo     | Madeira |
| Vinho Verde     | Bairrada       | Alentejo | Azores  |
| Trás-os-Montes  | Beira Interior | Setúbal  |         |
| Távora e Varosa | Lisboa         | Algarve  |         |





## PORTUGAL. THE DOURO. A LEGENDARY VALLEY.

The inception for Dos Lusiadas began in 2009, when Michel Chapoutier and local growers decided to cultivate Touriga Nacional, Portugal's most admired indigenous variety. This collaboration resulted in the creation of Eleivera and Pinteivera, two classically styled wines made from Touriga Nacional.

This low-yielding vine produces small, thick-skinned berries with high fruit concentration. Touriga Nacional wines are often deeply colored, formidably structured, and exhibit a distinctive floral character on the nose. When expertly vinified, the wines can be cellared for medium to long-term ageing.





In 2001, the Douro Valley was awarded status as a UNESCO World Heritage Site. This notable accolade recognizes the long tradition of culture and winemaking that the region has preserved over the centuries and shared with the world.



Founded: 2009  
Vineyards: 3 hectares  
Farming Practices: Organic, sustainable

Point of Interest: Hand harvested from 60-year-old vines in the renowned Douro Valley.

PORTUGUESE  
WINERIES

<p>Eleivera White 750mL</p> 	<p>Appellation: Douro DOC Varietal/Blend: Rabigato, Gouveio, Codega do Larinho, Viosinho</p>	<p>Aging: 6 months in stainless steel</p>
<p>Pinteivera White 750mL</p> 	<p>Appellation: Douro DOC Varietal/Blend: Rabigato, Gouveio, Codega do Larinho</p>	<p>Aging: 10 months on lees</p>
<p>Eleivera Red 750mL</p> 	<p>Appellation: Douro DOC Varietal/Blend: 100% Touriga Nacional</p>	<p>Aging: 2-4 years in matured concrete tanks and French oak barrels</p>
<p>Pinteivera Red 750mL</p> 	<p>Appellation: Douro DOC Varietal/Blend: 100% Touriga Nacional</p>	<p>Aging: 2-4 years in matured concrete tanks and French oak barrels</p>





Quinta do Crasto  
 Douro Valley, Portugal  
 www.quintadocrasto.pt

## PASSION FOR DOURO

Nestled on a privileged location in the Douro, Quinta do Crasto is one of the oldest wine-making estates in the region – the name ‘Crasto’ is derived from the Latin word ‘castrum’, which means ‘Roman fort’. The first known references to Quinta do Crasto can be traced back to 1615, long before the Douro became the world’s first Demarcated Wine Region in 1756.

In the early 1900s, Quinta do Crasto was purchased by Constantino de Almeida, the founder of the famous Constantino Port house. Today, his granddaughter, Leonor Roquette, and her husband, Jorge Roquette, own and manage the estate, together with their sons, Miguel and Tomás. **The Roquette family has invested tremendous time, attention, and resources to rebuild and expand the vineyards and facilities to produce top quality Port and Douro table wines.** Vineyard mapping, DNA-matched replanting, a new state-of-the-art wine cellar and centuries of tradition mean that no detail in the winemaking and vineyard management is overlooked.










Located in the heart of the Cima Corgo, Quinta do Crasto is officially classified as an ‘A’ grade vineyard property. The estate covers 335 acres of predominantly southern-facing slopes, extending from the banks of the Douro River up to an altitude of nearly 600 meters. One hundred and eighty-five acres of vineyards are planted primarily on terraces carved from schist, the characteristic slate-like bedrock of the Douro that pushes vine roots to penetrate deep into the ground in search of water. **With growing global interest in Douro wines and indigenous Portuguese varieties, the Roquette family has continued to invest further in the Douro with a new estate of 371 acres located in the Upper Douro (also known as the ‘Douro Superior’).**



## PORTUGUESE WINERIES

Founded: 1615  
 Vineyards: 465 acres planted on two estates  
 Farming Practices: Sustainable

Point of Interest: Genetic mapping of each variety in the centenary plot Vinha Maria Teresa has identified 50+ different varieties to date, including one unknown red variety.

Crasto DOC White 	750mL	Appellation: Douro DOC Varietal/Blend: Viosinho, Gouveio, Rabigato	Aging: 85% stainless steel; 15% used French oak barrels for three months
Crasto DOC Red 	750mL	Appellation: Douro DOC Varietal/Blend: Touriga Nacional, Tinta Roriz, Touriga Franca and Tinta Barroca	Aging: 85% stainless steel; 15% in French oak barrels for six months
Crasto Superior White 	750mL	Appellation: Douro DOC Varietal/Blend: Viosinho, Verdelho	Aging: 6 months French oak barrels (50% new, 50% used)
Crasto Superior Red 	750mL	Appellation: Douro DOC Varietal/Blend: Tinta Roriz, Touriga Franca, Touriga Nacional and Souzão	Aging: 12 months in French oak barrels
Reserva Old Vines 	750mL	Appellation: Douro DOC Varietal/Blend: 25-30 different grape varieties	Aging: 18 months in French (85%) and American (15%) oak barrels
Touriga Nacional 	750mL	Appellation: Douro DOC Varietal/Blend: 100% Touriga Nacional	Aging: 18 months in French oak barrels
Touriga Franca 	750mL	Appellation: Douro DOC Varietal/Blend: 100% Touriga Franca	Aging: 18 months in French oak barrels
Tinta Roriz 	750mL	Appellation: Douro DOC Varietal/Blend: 100% Tinta Roriz	Aging: 18 months in French oak barrels
Vinha Maria Teresa 	750mL	Appellation: Douro DOC Varietal/Blend: Several grape varieties from a single vineyard	Aging: 20 months in new oak barrels (90% French, 10% American)



<p>Vinha da Ponte 750mL</p> 	<p>Appellation: Douro DOC Varietal/Blend: Several grape varieties from a single vineyard</p>	<p>Aging: 20 months in new French oak barrels</p>
<p>Finest Reserve Port 750mL</p> 	<p>Appellation: Porto Varietal/Blend: Several grape varieties from old vines</p>	<p>Aging: 2 to 4 years in Portuguese oak vats</p>
<p>Late Bottled Vintage Port 750mL</p> 	<p>Appellation: Porto Varietal/Blend: Several grape varieties from old vines</p>	<p>Aging: 4 years in 9,000L Portuguese oak barrels</p>
<p>Vintage Port 750mL</p> 	<p>Appellation: Porto Varietal/Blend: Several grape varieties from old vines</p>	<p>Aging: 2 years in large Portuguese oak vats</p>
<p>Colheita Port 750mL</p> 	<p>Appellation: Porto Varietal/Blend: Several grape varieties from old vines</p>	<p>Aging: 18 years in 550L Portuguese oak barrels</p>







# SPAIN

WITH CENTURY-OLD VINES  
FRAMED BY DRAMATIC  
LANDSCAPES, SPAIN IS A  
VITICULTURIST'S PARADISE.

*With over 3 million acres planted,  
Spain has more land under vine than  
any country in the world. Our Spanish  
portfolio reflects the tremendous quality*

*and diversity in Spanish wine, from the  
Atlantic to the Mediterranean and the  
endless beauty in between.*

## SPANISH WINERIES

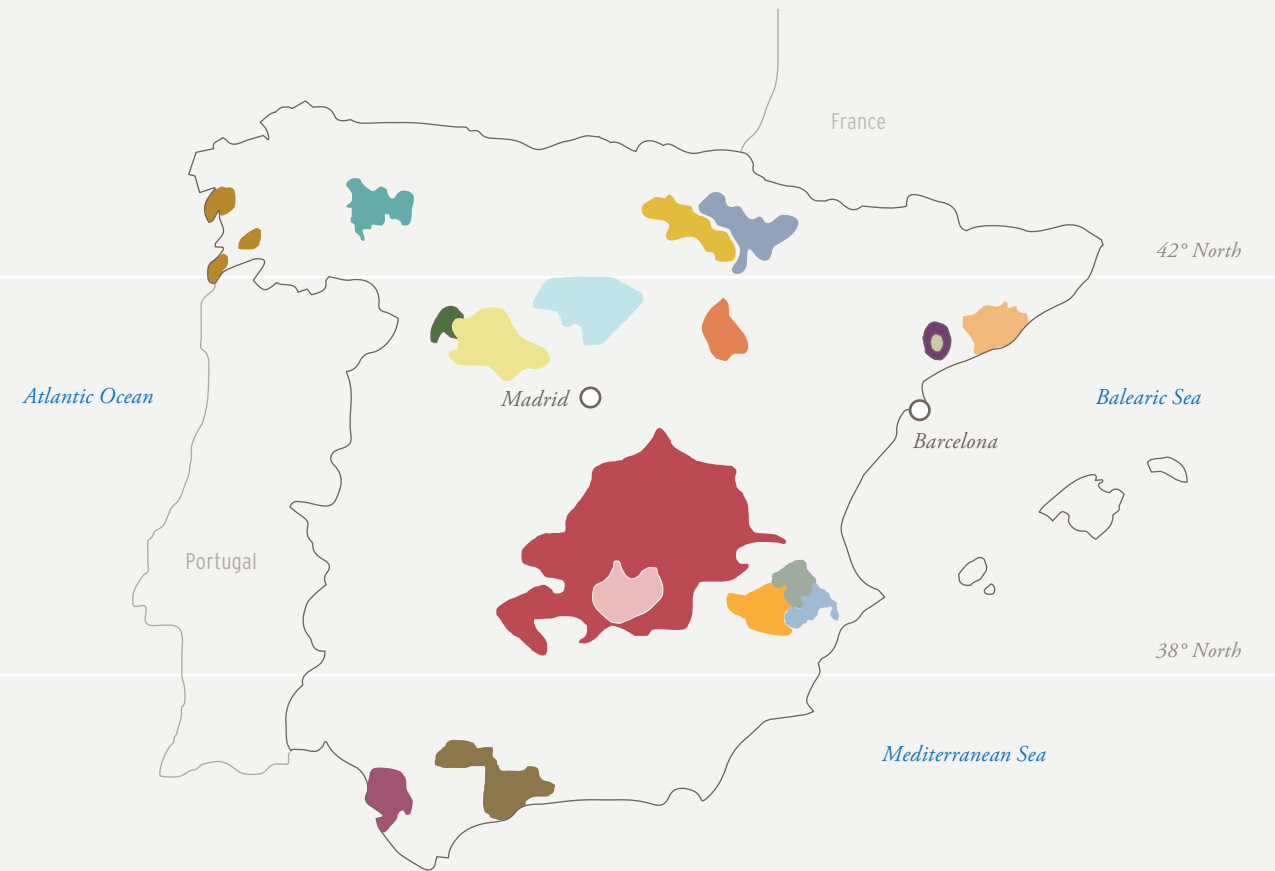
Álvaro Palacios - Alfaro  
Condado de Haza  
Dehesa La Granja  
Domino del Soto

El Vínculo  
Fillaboa  
Palacios Remondo  
Tinto Pesquera

Vall Llach

### WINE REGIONS

- Rías Baixas
- Bierzo
- Toro
- Rueda
- Ribera del Duero
- Calatayud
- Rioja
- Navarra
- Montsant
- Priorat
- Penedés
- La Mancha
- Valdepeñas
- Jumilla
- Yecla
- Alicante
- Málaga
- Jerez





Founded: 2014  
Vineyards: 7.4 acres  
Farming Practices: Organic

Point of Interest: *Álvaro sprays soothing chamomile tea on his vines as both a preventative and curative treatment.*


SPANISH  
WINERIES

## THE WONDERFUL GIFT OF THE MOUNTAIN

Álvaro Palacios describes Garnacha as “the only Mediterranean variety that transforms heat and aridity into a beautiful, refreshing liquid.” Álvaro may have found the ultimate expression of Garnacha near his hometown of Alfaro, in the high-elevation vineyard, Quiñón de Valmira, which he believes to be **one of the best old-vine Garnacha vineyards in the world.**

Quiñón de Valmira is a seven acre plot at 2,000 feet elevation that was originally settled in the 11th century by Cistercian monks. **Planted with bush vines and farmed biodynamically, the shallow red clay soil is only 7 inches deep before giving way to a hard limestone base that produces an ethereal expression of Garnacha.**

With only 2,000 bottles produced, the first release of Quiñón de Valmira was with the 2014 vintage, but Álvaro has been making experimental bottlings from this vineyard since 2005. It wasn't until opening a bottle of the 2006 vintage in 2012 that Álvaro finally knew he had a terroir that was capable of producing a wine that truly captured the soul of Garnacha.

<p>Quiñón de Valmira 750mL</p> 	<p>Appellation: DOCa Rioja (Rioja Oriental) Varietal/Blend: 95% Garnacha, 5% Tinta Velasco</p>	<p>Aging: 20 months in French oak 600L Bocoys, 6 months in bottle</p>
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Condado de Haza  
 Ribera del Duero, Spain  
 www.familiafernandezrivera.com

FAMILIA FERNÁNDEZ RIVERA

## THE FAMILY CHÂTEAU

The Fernández Rivera family has always been inspired by the great estates of Bordeaux. **In 1987, they planted 180 hectares of Tempranillo along the Duero River in the province of Burgos, a northerly and colder part of Ribera del Duero. In true château style, Condado de Haza was built at the heart of the vineyards.**

**A commitment to excellence backed by tradition was infused into everything when establishing Condado de Haza.** Starting from scratch by boring into a hillside, the family built an aging room 30m below the vineyard. A 200m tunnel was excavated in order to create a chamber that would maintain the ideal natural temperature and humidity for cellaring wine. Only produced in the very best vintages, Alenza – a contraction of the names of Alejandro and Esperanza – is proclaimed as the most traditional of all the estates' wines, being the only one going through traditional whole-cluster fermentation.

Condado de Haza is committed exclusively to Tempranillo made from the estate-owned vineyards that produce bold wines with amazing complexity and class. **The wines of the estate are a great value from Ribera del Duero and the culmination of the Fernández Rivera family's commitment to producing exceptional and unique Tempranillo wines.**



Founded: 1987  
 Vineyards: 445 Estate acres  
 Farming Practices: Sustainable

Point of Interest: Starting with the  
 2018 vintage, Condado de Haza is  
 100% organic.

SPANISH  
 WINERIES

 <p>Condado de Haza Crianza 750mL, 1.5L</p>	<p>Appellation: DO Ribera del Duero          Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 18 months in American oak, and minimum 6 months in bottle</p>
 <p>20 Aldeas 750mL</p>	<p>Appellation: Vino de la Tierra de Castilla y León          Varietal/Blend: 100% Tempranillo, 100% Organic</p>	<p>Aging: 14 months, mix of American and French oak barrels</p>
 <p>Alenza Gran Reserva 750mL</p>	<p>Appellation: DO Ribera del Duero          Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 30 months in American oak, and minimum 30 months in bottle</p>





Dehesa La Granja  
Castilla y León, Spain  
www.familiafernandezrivera.com

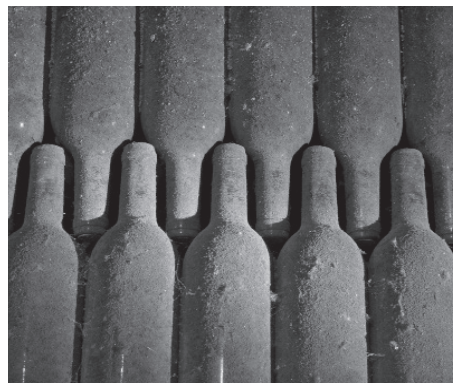
FAMILIA FERNÁNDEZ RIVERA

## A TRUE MANIFESTATION OF FARM-TO-TABLE

Dehesa La Granja is the dream of anyone who loves the countryside and is the Fernández Rivera family's tranquil reverie come to life. **The winery forms part of a working farm that is fully integrated into the environment of Zamora, a land it respects deeply, and embodies a true "farm-to-table" lifestyle.** Within the 850-hectare farm, 150 hectares of Tempranillo vineyards stretch along the banks of the Guareña River. In addition to its expressive Tempranillo wines, the estate also grows other agricultural crops and raises livestock, producing items such as garbanzos, cured goat cheese and extra virgin olive oil.

Close to the western border of the D.O. Toro, Castilla y León's region of Zamora provides fruity, fresh and fragrant Tempranillo wines from the very heart of Spain. **The estate was chosen for the unique traits that Tempranillo absorbs when grown in this distinctive terroir.**

**All wines made at Dehesa La Granja are aged extensively.** The estate has an impressive 3,000 m<sup>2</sup> maze of 18th century tunnels that run under the farm, creating a unique labyrinth of cellars in which the wines repose. The Dehesa 14 is aged for 2 years in barrel, followed by at least 12 years in bottle before being released to the market.



**Founded:** 1997  
**Vineyards:** 297 Estate acres  
**Farming Practices:** Sustainable

**Point of Interest:** *It took 125 men working for 17 years from 1750 to 1767, in darkness and silence, to hand-carve the bodega's underground caves from unforgiving rock.*

SPANISH WINERIES

<p>Dehesa La Granja 750mL</p> 	<p>Appellation: Vino de la Tierra de Castilla y León Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 24 months in American oak</p>
<p>Dehesa 14 750mL</p> 	<p>Appellation: Vino de la Tierra de Castilla y León Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 24 months in American oak, with extended time in bottle</p>





Domino Del Soto  
Burgos, Spain  
www.dominiodelsoto.com

FAMILIA FERNÁNDEZ RIVERA

## IN THE HEART OF DOURO VALLEY, A PRECIOUS TERROIR ORGANICALLY FARMED

**Dominio del Soto is located Sotillo de la Ribera, at the center of the Ribera del Duero in northwestern Spain. This artisanal winery was established in 2005, and presently farms 16 hectares of organically grown vines.** The vineyards here are predominantly comprised of Tempranillo, known locally as Tinto Fino or Tinta del País. It is from these vines that Dominio del Soto creates its unique and energetic renditions of Roble and Crianza wines.

Complex and rugged are two characteristics that aptly describe the Ribera del Duero. Although the vineyards extend over 70 miles along both sides of the Duero River, the region often experiences cold, harsh winters, followed by hot, dry summers. **Extreme temperature changes, or diurnal shifts as great as 50 degrees encourage ideal ripening conditions for the early-ripening Tempranillo grape variety.**

The vineyards at Dominio del Soto are planted on high-terraced vineyard sites at an average altitude of 850-900m above sea level. The soils of the wine region, a combination of deep clay-limestone, marly-limestone interspersed with pockets of sand are predominantly sedimentary in nature. **The region's unique soils and harsh climate enable Tempranillo to yield characterful and intense wines that still display freshness and balance.**



**Founded:** 2005  
**Vineyards:** 16 hectares  
**Farming Practices:** Organic, sustainable

**Point of Interest:** Hand harvested, organic wines made from indigenous grape varieties that are unfiltered and unfinned.

SPANISH WINERIES

<p>Ribera del Duero Crianza 750mL</p> 	<p>Appellation: DO Ribera del Duero, Spain Varietal/Blend: 100% Tempranillo</p>	<p>Aging: Aged in oak barrels for 12 months, followed by concrete tank</p>
<p>Ribera del Duero Tempranillo 750mL</p> 	<p>Appellation: DO Ribera del Duero, Spain Varietal/Blend: 100% Tempranillo</p>	<p>Aging: Aged in stainless steel tank and oak barrel for 3-6 months</p>
<p>Ribera del Duero Albillo Mayor 750mL</p> 	<p>Appellation: DO Ribera del Duero, Spain Varietal/Blend: 100% Albillo Mayor</p>	<p>Aging: Aged on its lees in stainless steel tank and 600L barrels for 3-6 months</p>





El Vínculo  
La Mancha, Spain  
www.familiafernandezrivera.com

FAMILIA FERNÁNDEZ RIVERA

## PIONEERING EXCELLENCE IN LA MANCHA

The Fernández Rivera family's fourth established winery, El Vínculo, sits nearby the iconic Campo de Criptana windmills in the northern part of the D.O. La Mancha and is a **tribute to and a continuity of the winemaking tradition of the Fernández Rivera family**. The name El Vínculo, meaning “union” or “link,” symbolizes both the connection that the winery forms between the two Castile regions (Castilla La Mancha and Castilla y León) and a commemoration of the namesake wine cellar owned by the grandparents of the family company's newest generation.

After traveling the length and breadth of La Mancha, in 1999 the Fernández Rivera family found something that greatly appealed: high-quality, old Tempranillo vines, perfectly adapted to local conditions. Convinced that the quality potential was immense as long as yield and selection were carefully controlled, they surprised local growers by insisting on a new way of working the La Mancha vineyards. **By sourcing fruit through long-term contracts with growers focused on low yields and precise harvesting, the family ensures first-rate La Mancha grapes give rise year after year to fine wines with unparalleled wine aromas and flavors.**

Across their four bodegas, the family's only exception to pure Tempranillo varietal wines is El Vínculo's Alejairén. Despite the Airén variety being the most widely planted grape in the D.O. La Mancha and in the world, Alejairén was the first barrel-aged 100% Airén wine produced in Spain, proving that Airén can develop rich flavors, complexity and texture, far beyond its usual role as a simple table wine.



**Founded:** 1999  
**Vineyards:** Sourced with long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** *Paraje La Golosa was the first La Mancha wine offered in the Spanish Royal Palace for state receptions.*

SPANISH  
WINERIES

<p>El Vínculo Crianza 750mL, 1.5L</p> 	<p>Appellation: DO La Mancha Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 24 months in American oak barrels, and 12 months in bottle</p>
<p>Alejairén Crianza 750mL</p> 	<p>Appellation: DO La Mancha Varietal/Blend: 100% Airén</p>	<p>Aging: 24 months in French oak barrels, and 6 months in bottle</p>
<p>Paraje de la Golosa Gran Reserva 750mL</p> 	<p>Appellation: DO La Mancha Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 24 months in French oak barrels, and 36 months in bottle</p>





## EXCLUSIVELY ESTATE-GROWN ALBARIÑO WINES FROM RÍAS BAIXAS

Fillaboa, meaning “the good daughter” in the Gallego dialect of northwestern Spain, produces some of the rarest and highest quality wine from the D.O. Rías Baixas. Bodegas Fillaboa’s estate is focused exclusively on the cultivation of Albariño, the star white wine of the region, famed for its freshness, complexity and compatibility with local seafood.

Bodegas Fillaboa is owned by the Masaveu family, which traces its winemaking history back to the 14th century. The family re-invested itself in Galician wine production, culminating with the purchase of Bodegas Fillaboa in Salvaterra de Miño in 1988. Today Fillaboa is home to a tasting facility and formidable art collection housed in a 15th century Romanesque castle near the River Miño that forms the border between Spain and northern Portugal.

In a region where most wineries make wines from purchased grapes, **Fillaboa stands apart for its exclusive use of estate-grown fruit**, ensuring quality control and consistency from vine to bottle. The estate’s deep devotion to quality is perfectly reflected in the Selección Finca Monte Alto, one of the very few single-vineyard, estate wines produced in Rías Baixas, a racy white wine that sings with granite minerality and showcases Albariño’s quintessential freshness.



Founded: 1988  
Vineyards: 173 Estate acres  
Farming Practices: Sustainable

Point of Interest: *The Finca Monte Alto is one of the only single-vineyard Albariños produced in the world.*

SPANISH  
WINERIES

<p>Albariño 750mL</p> 	<p>Appellation: DO Rías Baixas Varietal/Blend: 100% Albariño</p>	<p>Aging: 6 months on lees in stainless steel tanks</p>
<p>Selección Finca Monte Alto 750mL</p> 	<p>Appellation: DO Rías Baixas Varietal/Blend: 100% Albariño</p>	<p>Aging: 9-15 months on lees in stainless steel tanks</p>



## SPAIN'S WINEMAKING STAR RE-IGNITES RIOJA ORIENTAL

If anyone embodies the promise and spirit of "The New Spain," it is winemaker **Álvaro Palacios**. Born into a wine family in Rioja, he now makes wine in three different appellations: Priorat, Bierzo, and his hometown of Alfaro in Rioja. **Álvaro's** flagship Priorat wine, L'Ermita, is one of the most coveted wines in all of Spain. **Following his great successes in Priorat and Bierzo during the 1990s, and the death of his father in 2000, Álvaro Palacios took the helm of Palacios Remondo, his family's property and winery in Rioja Oriental.**

The Palacios Remondo Estate and vineyards are located at high elevations in the eastern part of the region: Rioja Oriental. Historically, Garnacha is the dominant red grape in Rioja Oriental, while Tempranillo and the white grape Viura play supporting roles. **Álvaro's passion for staying true to the tradition of the land inspires him to focus on Garnacha-driven wines that are expressive and authentic to the Eastern Rioja region.** La Montesa, Propiedad, Plácet Valtomelloso and La Vendimia are among the very finest of Rioja Oriental, full-bodied wines with aromas of Mediterranean herbs, cherries and nectarines and flavors of mixed berries and blood oranges on the palate.

**Palacios is deeply committed to organic viticulture and natural winemaking practices,** such as use of organic fertilizers in the stone-covered, clay soils. All of the wines are unfiltered and clarified only with egg whites. No exogenous yeasts or commercial compounds are added to the wines, and sulfites are kept to minimum levels.

 <p>Plácet Valtomelloso 750mL</p>	<p>Appellation: DOCa Rioja (Rioja Oriental) Varietal/Blend: 100% Viura</p>	<p>Aging: Aged on lees for 12 months in large French oak oval barrels</p>
 <p>La Vendimia 750mL</p>	<p>Appellation: DOCa Rioja (Rioja Oriental) Varietal/Blend: 50% Garnacha, 50% Tempranillo</p>	<p>Aging: 4 months in French (80%) and American (20%) oak barrels</p>
 <p>La Montesa 750mL</p>	<p>Appellation: DOCa Rioja (Rioja Oriental) Varietal/Blend: 92% Garnacha, 8% other indigenous varieties</p>	<p>Aging: Crianza aged for 12 months in new and used French oak barrels</p>
 <p>Propiedad 750mL</p>	<p>Appellation: DOCa Rioja (Rioja Oriental) Varietal/Blend: 92% Garnacha, 8% other indigenous varieties</p>	<p>Aging: Aged for 12 months in 50% new and 50% one-year-old French oak barrels</p>







Tinto Pesquera  
 Ribera del Duero, Spain  
 www.familiafernandezrivera.com

FAMILIA FERNÁNDEZ RIVERA

## THE DRIVING FORCE BEHIND RIBERA DEL DUERO'S ORIGINS

The Fernández Rivera family has always lived surrounded by vineyards and each member has a deep respect, love and pride for the wine from their native soil, Ribera del Duero. From the moment a young and determined Alejandro Fernández and Esperanza Rivera bought a small winery, the family has been linked to a lifelong passion passed through the generations. **Propelled by the conviction that wines of superb quality could once again be made in their hometown, they went against the movement of the time, when cereal and beetroot dominated the landscape, and planted Tempranillo vineyards in Pesquera de Duero.** In 1972, in a modest 16th century stone *llagar*, or ancient wine press, the family began to produce the first Tinto Pesquera wines.

Tinto Pesquera's 200 hectares of vineyards sit near the Duero River, in the province of Valladolid, at close to 2,400 feet in elevation. The vines grow in poor, well-drained soils, composed of sand and gravel over a limestone and clay subsoil. This ideal combination produces the legendary silky and sumptuous Tempranillo wines of Tinto Pesquera iconic to the **D.O. Ribera del Duero, the designation that Alejandro helped to create in 1982 with another few fellow pioneers.**

**At Tinto Pesquera, the Fernández Rivera family is focused exclusively on creating aged Tempranillo wines of exceptional quality from their estate-owned vineyards.** With extended barrel aging in neutral oak, forever respectful to the fruit, over time Tinto Pesquera's wines become more complex and nuanced without losing their original character. Years of experience working solely with Tempranillo and a firm commitment to time, waiting to release wines only when they are deemed ready to be enjoyed, have made Tinto Pesquera synonymous with fine wine from Ribera del Duero.



Founded: 1975  
 Vineyards: 494 Estate acres  
 Farming Practices: Sustainable

Point of Interest: *The arch at the bodega's entrance mimics the one in Pesquera de Duero's central plaza, a nod to the winery's home.*

SPANISH WINERIES

<p>Tinto Pesquera Crianza 750mL</p> 	<p>Appellation: DO Ribera del Duero          Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 18 months in American oak, and 6 months in bottle</p>
<p>Tinto Pesquera Reserva 750mL</p> 	<p>Appellation: DO Ribera del Duero          Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 24 months in American oak, and 12 months in bottle</p>
<p>Tinto Pesquera Millenium Gran Reserva 750mL</p> 	<p>Appellation: DO Ribera del Duero          Varietal/Blend: 100% Tempranillo</p>	<p>Aging: 30 months in French oak, and minimum 10 months in bottle</p>





Vall Llach  
 Priorat, Spain  
 www.vallllach.com

## TRUE BLUE PRIORAT

Since its founding in the early 1990s by celebrated singer Lluís Llach and notary Enric Costa, Celler Vall Llach has committed itself to rigorous quality standards and a community spirit. The winery, now headed by Enric's son Albert, is located in the tiny mountain town of Porrera in the D.O.Q. Priorat, to which it is deeply connected. Vall Llach's Porrera Vi de Vila represents a tribute to this village and its townspeople. Idus, also, is **rooted in the community**, the result of a close collaboration between the estate and fifteen independent grape growers who cultivate old vines on the rocky hillsides of Priorat.

**Vall Llach's magnificent century-old estate vineyards boast 60- to 115-year-old Cariñena and Garnacha vines** as well as newer plantings of Cabernet Sauvignon, Merlot and Syrah that add complexity to Vall Llach's range of widely acclaimed wines. The estate's prized vineyard, Mas de la Rosa, has received classification as one of only a handful of Gran Vinya Classificada G.V.C, the highest designation for certified vineyards in Priorat.

**Priorat's notoriously stingy llicorella (fractured black slate) provides the foundation for these hillside vineyards that produce extremely low yields** of intensely flavored grapes. On average, it takes the fruit from 2 to 8 old vines to make a single bottle of Vall Llach Mas de la Rosa. Winemaker Albert Costa's goal is to showcase this Priorat landscape in the bottle by maintaining a regionally authentic and natural way of winemaking through indigenous yeasts, gravity flow, neutral oak, and not filtering or fining his wines.



**Founded:** 1994  
**Vineyards:** 110 Estate acres; additional sourced with long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** In order to boost the hurting local economy following a devastating flood, Celler Vall Llach was founded in the village square of Porrera.

SPANISH  
 WINERIES

 <p><b>Aigua de Llum</b> 750mL</p>	<p>Appellation: DOQ Priorat          Varietal/Blend: 100% Viognier</p>	<p>Aging: 4 months in French oak</p>
 <p><b>Embruix</b> 750mL</p>	<p>Appellation: DOQ Priorat          Varietal/Blend: Cariñena and Garnacha, Syrah, Merlot, and Cabernet Sauvignon</p>	<p>Aging: 12 months in French oak</p>
 <p><b>Idus</b> 750mL</p>	<p>Appellation: DOQ Priorat          Varietal/Blend: Cariñena and Garnacha</p>	<p>Aging: 14 months in 1st &amp; 2nd year French oak</p>
 <p><b>Porrera</b> 750mL</p>	<p>Appellation: Vi de Vila DOQ Priorat          Varietal/Blend: Old-vine Cariñena and Garnacha</p>	<p>Aging: 14-16 months in new French oak</p>
 <p><b>Mas de la Rosa</b> 750mL</p>	<p>Appellation: Gran Vinya Classificada DOQ Priorat          Varietal/Blend: 100% Old-vine Cariñena</p>	<p>Aging: 16 months in new French oak</p>





# UNITED STATES OF AMERICA

EXPLORATION IS IN AMERICA'S DNA, AND WE ARE JUST BEGINNING TO UNDERSTAND OUR DIVERSE TERROIR.

*Napa Valley proved in the Judgement of Paris that American wines could compete successfully on the world stage. Since that time, the United States' wine scene has exploded in its own manifest destiny, with*

*distinctive wines produced from New York to California and from Washington to New Mexico and nearly everywhere in between.*

## AMERICAN WINERIES

Dutton-Goldfield  
Hangtime  
Luke Columbia Valley  
Michael Mondavi Family

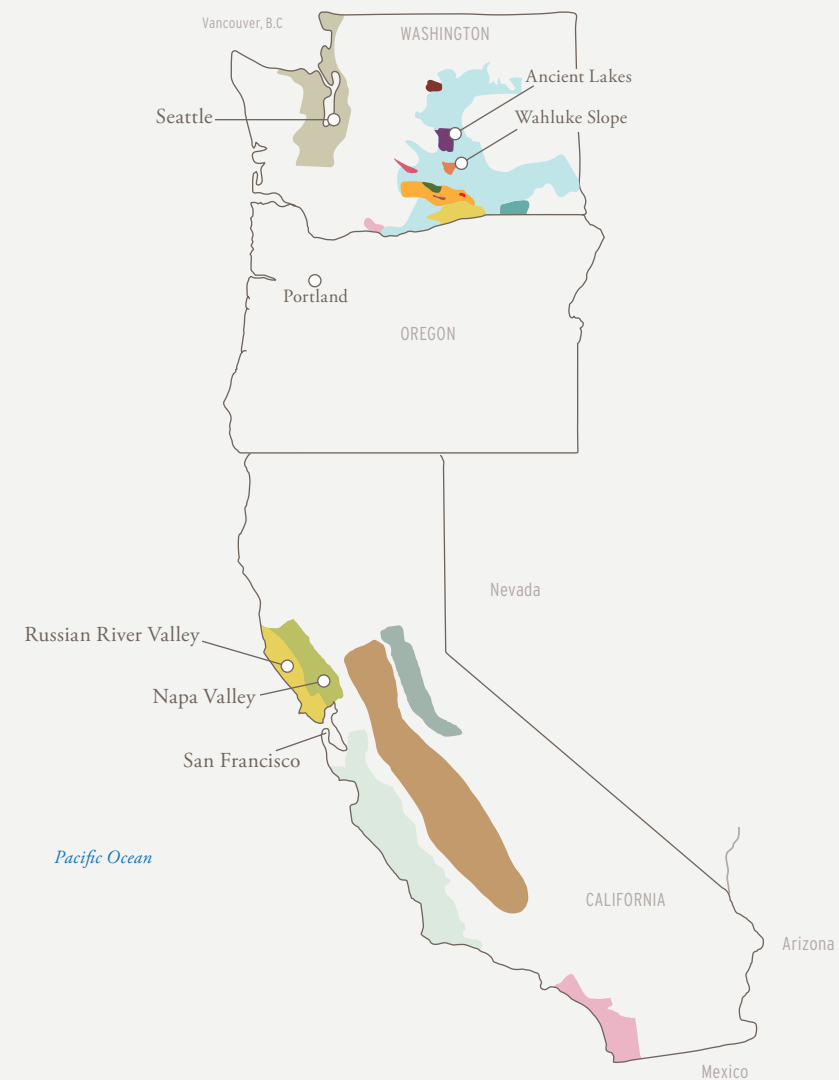
Oberon  
Piper Sonoma  
Spellbound

### CALIFORNIA WINE REGIONS

- North Coast
- Central Coast
- South Coast
- Sierra Foothills
- Central Valley
- Sonoma Coast

### WASHINGTON WINE REGIONS

- Puget Sound
- Wahluke Slope
- Rattlesnake Hills
- Horse Heaven Hills
- Columbia Valley
- Naches Heights
- Snipes Mountain
- Columbia Gorge
- Lake Chelan
- Yakima Valley
- Red Mountain
- Walla Walla Valley
- Ancient Lakes





## VIVID EXPRESSIONS OF COOL COASTAL RUSSIAN RIVER VALLEY

Dutton-Goldfield's mission is to **craft world-class wines that express the personalities of their cool-climate home, through a brightness of fruit, complexity, structure and balance.** The winery was born of a handshake in a vineyard in 1998, when longtime colleagues and friends Steve Dutton and Dan Goldfield recognized this shared vision.

**Warren Dutton, Steve's father, began growing grapes in the western reaches of Russian River Valley, and was the first to plant chardonnay in its coldest corners, in the mid-1960s,** at a time when most people thought the area was too cool to grow fruit for quality still wine. Dutton Ranch enjoys this legacy with a choice collection of 80 vineyards today, from which Dutton-Goldfield receives the best possible quality of grapes each harvest.

**From their favorite Dutton Ranch parcels, Steve and Dan select the vineyards that will blend together to become quintessential Russian River expressions. They then choose a few special sites that epitomize their terroir to bottle in limited-production single-vineyard wines.** Dutton-Goldfield's pinots have balance and individuality, and elicit the flavors of the piece of earth from which they come. The chardonnays are from the old, cold, dry-farmed vineyards of Green Valley that provide a vibrant citrus core, focused fruit, great richness and solid acidity, even after full barrel and malolactic fermentation. Syrah also beautifully reflects this cold part of the world, with its bright fruit, silky tannins, complexity and balance.



**Founded:** 1998

**Vineyards:** *Select sourcing from Dutton Ranch's 80 vineyards (1,100 acres)*  
**Farming Practices:** *Sustainable*

**Point of Interest:** *Dutton-Goldfield has been named 6 times to Wine & Spirits' "Top 100 Wineries" list.*

<p>Chileno Valley Vineyard Riesling 750mL</p> 	<p>Appellation: Marin County Varietal/Blend: Riesling</p>	<p>Aging: None</p>
<p>Dutton Ranch Chardonnay 750mL</p> 	<p>Appellation: Russian River Valley Varietal/Blend: Chardonnay</p>	<p>Aging: 10 months in French oak (40% new)</p>
<p>Rued Vineyard Chardonnay 750mL</p> 	<p>Appellation: Green Valley, Russian River Valley Varietal/Blend: Chardonnay</p>	<p>Aging: 15 months in French oak (50% new)</p>
<p>Walker Hill Vineyard Chardonnay 750mL</p> 	<p>Appellation: Green Valley, Russian River Valley Varietal/Blend: Chardonnay</p>	<p>Aging: 15 months in French oak (50% new)</p>
<p>Dutton Ranch Pinot Noir 750mL</p> 	<p>Appellation: Russian River Valley Varietal/Blend: Pinot Noir</p>	<p>Aging: 10 months in French oak (40% new)</p>
<p>Emerald Ridge Vineyard Pinot Noir 750mL</p> 	<p>Appellation: Green Valley, Russian River Valley Varietal/Blend: Pinot Noir</p>	<p>Aging: 16 months in French oak (50% new)</p>
<p>Fox Den Vineyard Pinot Noir 750mL</p> 	<p>Appellation: Green Valley, Russian River Valley Varietal/Blend: Pinot Noir</p>	<p>Aging: 16 months in French oak (55% new)</p>
<p>Redwood Ridge Pinot Noir 750mL</p> 	<p>Appellation: Sonoma Coast Varietal/Blend: Pinot Noir</p>	<p>Aging: 19 months in French oak (55% new)</p>
<p>Cherry Ridge Vineyard Syrah 750mL</p> 	<p>Appellation: Green Valley, Russian River Valley Varietal/Blend: Syrah</p>	<p>Aging: 20 months in French oak (40% new)</p>



**Founded:** 2005  
**Vineyards:** Sourced with long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** Hangtime is the amount of time viticulturists let grapes hang on the vine in order for them to ripen.

AMERICAN  
WINERIES

## APPROACHABLE, FOOD-FRIENDLY WINE FOR YOUR CASUAL LIFESTYLE

California's extraordinarily sunny autumn weather provides grapes an extended span of "hangtime" to develop an optimal balance of fruit flavors, natural acidity and mild tannin. **Our growers, many of whom we have worked with for generations,** can wait until the grapes are just right before picking them.

**Hangtime Pinot Noir is intentionally approachable and food-friendly, fruit-driven yet subtle and eminently balanced and drinkable.** Its silky mouthfeel, juicy red fruit and savory forest floor notes, is compatible with a broad range of cuisines and is meant for everyday enjoyment after work, or at the dinner table with family and friends.

**Hangtime is versatile, dependable and affordable.** Pricing for these wines falls within one of the fastest growing categories, and they offer a very reasonable by-the-glass proposition.

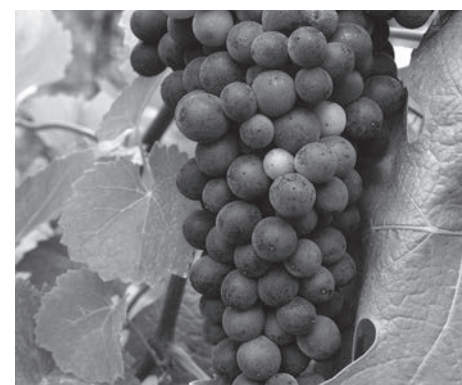
Pinot Noir

750mL



Appellation:  
California  
Varietal/Blend:  
Pinot Noir

Aging:  
French oak







Luke Columbia Valley  
Columbia Valley, Washington  
www.winesbyluke.com

AMERICAN  
WINERIES

## AN IMITATION OF NO ONE

In Washington state, **the place to concentrate on bold red wines, especially Cabernet Sauvignon, is the Wahluke Slope.** LUKE Columbia Valley is named for this sub-AVA of Columbia Valley, with each varietal's fruit sourced from its own selection of distinct vineyards. Protected from wet weather by both the Olympic and Cascade mountain ranges, Columbia Valley vineyards enjoy warm and dry conditions in the eastern part of the state, and the Wahluke Slope has one of the two warmest microclimates within the AVA. Wines made from grapes grown here are ripe and full-bodied with pure varietal fruit flavors.

The Wahluke Slope vineyards that bear the hallmark of great Washington wines are what Thomas and Kristin Vogele sought to harness in creating LUKE wines in 2012. These two Seattle natives utilized their wine business experience to fulfill their vision of **crafting a Washington wine evocative of both the region's top quality potential and its true character**, and quickly gained for LUKE a solid presence in the market.

The wines' brisk climb to success is spurred by their packaging and consistent 90+ point accolades. LUKE's identity is both strong and iconic with an authentic human connection. As a metaphor for the human spirit of the great American West, LUKE taps the hero in all of us. And, LUKE indeed holds to its own high standard: **the 2018 LUKE Cabernet Sauvignon was named *Wine Enthusiast* 2020 TOP 100 wine, and Luke wines have rated 90 points or above the past 7 vintages in the top scoring magazines.**



**Founded:** 2012

**Vineyards:** Contracts with winegrowers in Wahluke Slope AVA with 8,931 acres planted, Ancient Lakes AVA with 1,596 acre planted

**Farming Practices:** Sustainable  
**Point of Interest:** Wahluke Slope, is named after a Native American word for "watering place."

Chardonnay 750mL 	Appellation: Ancient Lakes AVA, Columbia Valley, WA Varietal/Blend: 100% Chardonnay	Aging: French & American oak
Red Blend "The Companion" 750mL 	Appellation: Columbia Valley, WA Varietal/Blend: Cabernet Sauvignon, Merlot, Syrah, Petit Verdot, Cabernet Franc, Malbec	Aging: French & American oak
Syrah 750mL 	Appellation: Wahluke Slope AVA, Columbia Valley, WA Varietal/Blend: 100% Syrah	Aging: French & American oak
Merlot 750mL 	Appellation: Wahluke Slope AVA, Columbia Valley, WA Varietal/Blend: Merlot, with Cabernet Sauvignon, Malbec and Petit Verdot	Aging: French & American oak
Cabernet Sauvignon 750mL 	Appellation: Wahluke Slope AVA, Columbia Valley, WA Varietal/Blend: Cabernet Sauvignon with small percentages of Petit Verdot and Malbec	Aging: French & American oak
Cabernet Sauvignon Reserve 750mL 	Appellation: Wahluke Slope AVA, Columbia Valley, WA Varietal/Blend: Cabernet Sauvignon, Malbec, Petit Verdot, Merlot	Aging: French & American oak
Syrah Reserve 750mL 	Appellation: Wahluke Slope AVA, Columbia Valley, WA Varietal/Blend: Syrah, Mourvèdre, Grenache	Aging: French & American oak



## COMPOSING A NEW CHAPTER IN THE MONDAVI FAMILY WINEMAKING STORY

For four generations, the Mondavi family has crafted world-class wines in the Napa Valley. **In 1999, Michael Mondavi, together with wife Isabel, son Rob Jr., and daughter Dina, purchased the land to plant the Animo vineyard in Atlas Peak, establishing the Michael Mondavi Family Estate.** Today, the estate is comprised of Animo and Oso Vineyards, two distinct sites with unique growing conditions and terroirs, and the family makes wines under the Animo, Emblem, and M by Michael Mondavi names.

The Animo Vineyard is situated in the Foss Valley subzone in the southeastern quadrant of Napa Valley. The 15-acre parcel is planted nearly entirely to Cabernet Sauvignon and is comprised of a relatively uniform rocky, volcanic soil infused with streaks of iron. The vine rows climb Atlas Peak from an elevation of 1,200 to 1,350 feet overlooking the southern end of Napa Valley.

The second property of the Michael Mondavi Family Estate is the Oso Vineyard. This 95-acre, thirty-year-old vineyard is nestled between Ink Grade and Howell Mountain in northeastern Napa Valley, with stone-lined terraces sloping at an elevation of over 1,200 feet. Purchased by the Michael Mondavi family in 2006, the Oso Vineyard draws its name from the Spanish word for bear, a reference to those that frequent the vineyard to feast on ripe grapes in the fall.



**Founded:** 1999  
**Vineyards:** 110 Estate acres  
**Farming Practices:** Some blocks farmed organically, the rest sustainably.

**Point of Interest:** *The vines harvested for Animo Heritage Sauvignon Blanc come from cuttings of root stock with origins tracing to Château d'Yquem.*

AMERICAN  
WINERIES

M

MICHAEL MONDAVI FAMILY

### MICHAEL MONDAVI'S PINNACLE NAPA VALLEY CABERNET SAUVIGNON

Stylistically, M is reminiscent of the red wines that Michael made for Robert Mondavi Winery when he was winemaker there in the late 1960s and early 1970s. It is a structured, refined wine intended to be enjoyed with a meal and capable of developing over a decade or two.

The grapes for M are culled from selected blocks of the family's Animo Vineyard on Atlas Peak, hand-sorted and vinified in small batches, then carefully blended and matured in French oak. **Approximately seven barrels of the finest wine produced from the estate are selected for M from any given vintage.**

M Michael Mondavi Family	750mL	Appellation: Napa Valley Varietal/Blend: Cabernet Sauvignon, Cabernet Franc, Merlot and Petit Verdot	Aging: 21 months in 65% new and 35% neutral French oak
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## EMBLEM

### FOURTH GENERATION OF MONDAVI FAMILY WINEMAKING IN NAPA VALLEY

As the fourth generation of a Napa Valley winemaking family, Rob and Dina create Emblem wines as an expression of their family's heritage in the Napa Valley while showcasing the future potential of Napa Valley Cabernet Sauvignon.

Sourcing for the Emblem Cabernet Sauvignons starts in the family's Oso Vineyard, and the wines reflect the fruit character stemming from this rugged, vineyard growing out of well-drained volcanic soils. **The Emblem Napa Valley Cabernet Sauvignon combines these hillside berries with suppler fruit from the valley floor and is blended for a balanced and luxurious wine that is enjoyable upon release but also rewards short-term cellaring.** The Emblem Chardonnay, sourced from the Petaluma Gap with its cool climate, allows for a balance in the fruit character.

Chardonnay	750mL	Appellation: Petaluma Gap Varietal/Blend: 100% Chardonnay	Aging: 7 months in 15% new and 85% neutral French oak
Cabernet Sauvignon	750mL	Appellation: Napa Valley Varietal/Blend: Cabernet Sauvignon, Petit Verdot, Petite Sirah	Aging: 18 months in French oak



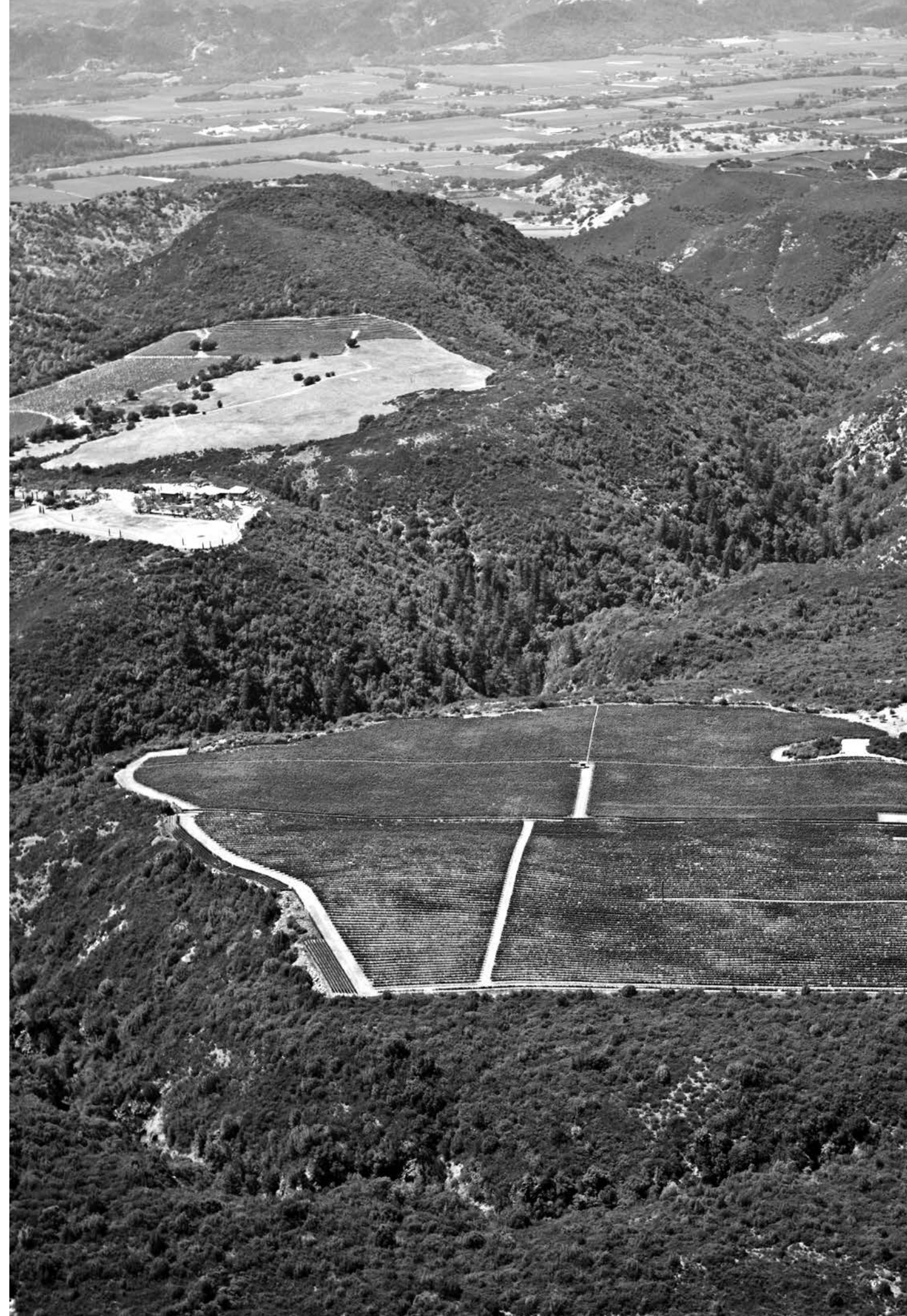
## Animo

### THE MICHAEL MONDAVI FAMILY'S EXPRESSION OF THE SPIRIT OF ATLAS PEAK

In 1999, seeking a flagship vineyard befitting his new family estate, Michael Mondavi zeroed-in on a particularly rugged, Manzanita-dotted parcel high on Atlas Peak in southeastern Napa Valley. As Michael surveyed the site with his family, his daughter Dina remarked, "This place has *animo*."

**Animo is the Italian word for "heart" or "spirit."** Some vineyards have it, and an experienced winegrower recognizes the dormant energy of the site before it has even been planted, with its potential evident in the soil, contours and sun exposures. Picking of Animo extends late into October and requires multiple harvest passes to achieve optimum quality. The spirited character and class of Animo Cabernet Sauvignon reflect this mountain terroir and attention to detail.

<p>Cabernet Sauvignon 750mL</p> 	<p>Appellation: Napa Valley Varietal/Blend: Cabernet Sauvignon, Merlot, and Petit Verdot</p>	<p>Aging: 27 months in 50% new and 50% neutral French oak</p>
<p>Heritage Sauvignon Blanc 750mL</p> 	<p>Appellation: Napa Valley Varietal/Blend: Sauvignon Blanc</p>	<p>Aging: 7 months in 15% new and 85% neutral French oak</p>







Oberon  
Napa Valley, California  
www.oberonwines.com

## OVER 45 YEARS OF NAPA VALLEY ROOTS

Winemaker Tony Coltrin was born in St. Helena and is a lifelong Napa Valley resident. **Having grown up in Napa Valley and worked in the wine industry for nearly 50 years, Coltrin knows every corner of the valley** and precisely which sub-zones excel at producing Bordeauxgrapes of exceptional character.

**Tony's life-long relationships with grape growers throughout the Napa Valley are the key to Oberon's quality.** He is able to draw on those friendships to reliably obtain top quality fruit at a fair price year after year. For Oberon, Tony selects Cabernet Sauvignon, Merlot, Sauvignon Blanc and Chardonnay grapes throughout Napa's finest winegrowing regions, including Oakville, Oak Knoll, Yountville, Chiles Valley and Capell Valley.

**By layering together structured hillside fruit, plush fruit from the alluvial valley floor and fruit sourced from diverse soils within the valley, Tony crafts quintessential Napa Valley wines:** complex, flavorful wines with ample natural acidity. Oberon Cabernet Sauvignon is a classic Napa Cabernet with deep, rich color and concentrated blackberry and cassis flavors. The Merlot showstextbook plum and black currant flavors and silky texture. The Sauvignon Blanc is partially fermented in barrel, adding body and texture to the vibrant green apple, kiwi, pear and melon fruit flavors. The Carneros Chardonnay is an expressive, approachable, fruit-forward wine with notes of caramelized white pear, fresh Fuji and Golden Delicious apple, and torched crème brûlée.

**Founded: 2005**  
**Vineyards: Sourced with long-term contracts**  
**Farming Practices: Sustainable**

**Point of Interest: Tony Coltrin has worked nearly 50 harvests in his career, including working two harvests a year, one each in North and South America, for 8 years.**

AMERICAN  
WINERIES

 <p>Sauvignon Blanc 750mL</p>	<p>Appellation: Napa Valley Varietal/Blend: Sauvignon Blanc, Sauvignon Musqué</p>	<p>Aging: Fermented in oak barrels &amp; stainless steel</p>
 <p>Chardonnay 750mL</p>	<p>Appellation: Los Carneros Varietal/Blend: Chardonnay</p>	<p>Aging: 33% new French oak</p>
 <p>Merlot 750mL</p>	<p>Appellation: Napa Valley Varietal/Blend: Merlot, Syrah, other red varieties</p>	<p>Aging: 45% new French oak</p>
 <p>Cabernet Sauvignon 750mL</p>	<p>Appellation: Napa County Varietal/Blend: Cabernet Sauvignon and other red varieties</p>	<p>Aging: 12 months in 45% new French oak</p>





## WORLD-CLASS SPARKLING WINES FROM THE HEART OF SONOMA COUNTY

Piper Sonoma was founded in 1980 by the Marquis d'Aulan family, direct descendants of the Piper family. Recognizing Sonoma as a great growing region for Chardonnay and Pinot Noir, and believing in its terroir, the family's vision was to produce world-class sparkling wines in the New World, using old-world winemaking techniques. Over 40 years later, the Piper Sonoma winemaking team continues to realize that vision and produces premium sparkling wines under the guidance of long-time sparkling winemaker Keith Hock.

With over 40 years of experience in Sonoma County, the winemaking team sources from more than 20 growers, some of whom, like the Green, Young and Ledbetter families, have been supplying grapes for more than three decades. Many growers have adopted voluntary no-till farming practices, with a strict adherence to hillside ordinances. Sustainable agriculture and integrated pest management techniques have been implemented and organic or naturally derived fertilizers are utilized, while composted grape material is used as fertilizer to increase water efficiency and help build soil structure.

Piper Sonoma handcrafts their sparkling wines from the classic varietals: Chardonnay, Pinot Noir and Pinot Blanc, by *méthode traditionnelle*, the same technique used to craft the best champagnes. Each parcel is pressed and fermented separately, creating an extensive selection of base wines to choose from. Winemaker Keith Hock then tastes each component and selects those base wines that show potential to produce exceptional wine. The cuvée is placed *en tirage* for secondary fermentation in the bottle prior to disgorgement. Finally, a small percentage of older reserve wine is included in the *liqueur d'expedition* adding further complexity and texture.



Founded: 1980

Vineyards: Select sourcing from environmentally conscious Sonoma County growers

Farming Practices: Sustainable

Point of Interest: Piper Sonoma has been handcrafting sparkling wines in Sonoma Valley for over 40 years

<p>Brut 750mL</p> 	<p>Appellation: Sonoma County Varietal/Blend: Chardonnay, Pinot Noir, Pinot Blanc, aged reserve blend</p>	<p>Aging: Minimum of 12 months en tirage</p>
<p>Brut Rosé 750mL</p> 	<p>Appellation: Sonoma County Varietal/Blend: Chardonnay, Pinot Noir, Pinot Blanc, aged reserve blend</p>	<p>Aging: Minimum of 12 months en tirage</p>
<p>Blanc de Blancs 750mL</p> 	<p>Appellation: Sonoma County Varietal/Blend: Chardonnay and Pinot Blanc</p>	<p>Aging: Minimum of 12 months en tirage</p>
<p>Brut Reserve 750mL</p> 	<p>Appellation: Sonoma County Varietal/Blend: Chardonnay and Pinot Noir</p>	<p>Aging: Reserve wine base dating to 2012, en tirage for 14 months</p>





## NURTURED BY THE SUN, BALANCED BY THE MOON

For as long as anyone can remember, man has marked time by the movement of the moon through its phases. From full, glowing orb to gentle crescent, this spellbinding ruler of the night sky inspires everyone from poets to winemakers. There's nothing like a glimpse of this ever-present sphere to make one pause in appreciation, wherever we are, whatever we're doing. Moments like these inspired us to make **Spellbound**, wines that bring people together and reveal the beauty in the day-to-day.

Spellbound first made its mark with one of the first varietals to be grown in California, Petite Sirah. **This award-winning wine has earned 90 points from *The Wine Advocate* across multiple vintages.** The portfolio also includes a core lineup of Chardonnay, Cabernet Sauvignon, Merlot, Pinot Noir and Rosé, all crafted with grapes from established and emerging regions in California.

Consumers of the Millennial demographic, along with budget-savvy wine shoppers, will appreciate **Spellbound for its everyday affordability, consistent quality and fruit-driven wine profile.** With an everyday price below \$15, Spellbound ranks in one of the fastest growing category segments appealing to a broad range of wine consumers and offers an attractive by-the-glass price below \$10 for restaurants and wine bars.



**Founded:** 2009  
**Vineyards:** Sourced with long-term contracts  
**Farming Practices:** Sustainable

**Point of Interest:** *The Spellbound Petite Sirah has multiple 90 point ratings from The Wine Advocate.*

AMERICAN WINERIES

<p>Chardonnay 750mL</p> 	<p>Appellation: California Varietal/Blend: Chardonnay</p>	<p>Aging: American and French oak, and stainless steel</p>
<p>Pinot Noir 750mL</p> 	<p>Appellation: California Varietal/Blend: Pinot Noir</p>	<p>Aging: American oak</p>
<p>Merlot 750mL</p> 	<p>Appellation: California Varietal/Blend: Merlot</p>	<p>Aging: American and French oak</p>
<p>Petite Sirah 750mL</p> 	<p>Appellation: California Varietal/Blend: Petite Sirah</p>	<p>Aging: American oak</p>
<p>Cabernet Sauvignon 750mL</p> 	<p>Appellation: California Varietal/Blend: Cabernet Sauvignon</p>	<p>Aging: American and French oak</p>



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